

£10,000 COSTS FOR CLEARED 'MR NEWCASTLE'

By C. A. CO. UGHLIN, Old Bailey Correspondent

THE former leader of Newcastle City Council and former chairman of the Northern Economic Planning Council, THOMAS DANIEL SMITH, 56, was found not guilty at the Old Bailey yesterday of corruption.

Smith, once known as "Mr Newcastle," stood looking tired in the dock as the verdict was announced after the jury had been out for 45 minutes.

Then he walked slowly from the dock, sat beside his wife Ada in an ante-room, and took some tablets for a heart condition.

"It has all been a big strain," he said. "I only want to get back to the North-East once more and become involved again in all its activities."

The trial had lasted nine days. Yesterday Smith was awarded his

of a £5,000 a year public relations contract by Wandsworth to Smith's company.

The Crown claimed that neither Smith nor Sporie revealed their business relationship during these negotiations, and Mr John Buzzard, prosecuting, said "It was improper for Smith to be interviewed by his own employee (Sporie) in this way."

In his defence, Smith denied paying Sporie any bribes to get the contract and said: "It had never occurred to me during the negotiations that Sporie had not declared his interests with me to Wandsworth Council."

After his acquittal Mr Smith said: "I feel I still have something to contribute to the prosperity of the North-East region, and that will remain my main object in life."

"But first I shall take a few days off and go and stay with my sister. Then back to work. I don't like taking holidays."

"Tough character"

Mr Smith, the son of a Durham miner, said that what he regretted most was the ordeal his trial had caused his wife and three grown-up children. "It has been terrible for them," he said. "I am a tough character—although a bit naive—but I could take it."

He said of the incidents that led up to his trial: "If you have a very big desk you must rely often on the judgment of many people. Perhaps my judgment of people was not as sharp as it should have been."

"The verdict of the jury has vindicated me."

Mr Smith said he would concentrate on his painting and decorating business in Newcastle and his public relations firms based in London.

Did he feel he would be welcomed back to Newcastle? "The friends I knew as friends have stood by me," he said. "Those that didn't like me before will of course like me even less."

He said he was sad at having had to surrender his job as chairman of the Northern Economic Planning Council, but added "The fees I received only paid the train fares to and from London."



The Queen leaving the King Edward VII Hospital for Officers yesterday after visiting Princess Anne, who underwent an emergency operation there on Wednesday.

Right: The Save the Children Fund, of which the Princess is president, saying it with flowers . . .



CUT PRICE FIDDLE BY PHONE MEN

Daily Telegraph Reporter

SIX Post Office telephone engineers stole equipment and installed lines, extensions and intercom systems at cut prices, then pocketed the cash, a court at Southend was told yesterday.

The six, who pleaded guilty, were involved in "wholesale" unauthorised installations in South East Essex, said Mr R. C. Halse, prosecuting. He said the engineers' clients included a local doctor, a Southend hotel, factories and offices. The subscribers, as well as a reduced installation charge, did not have to pay the rents.

Post Office visits

The installations were discovered when Post Office officials visited the premises.

Rodney Thomas Hall, 27, of Fairfax Drive, Westcliff, admitted six charges of theft and was fined £90. Martin Lewis Aston, 27, of Sutton Road, Rochford, and David Roy Blackburn, 26, of Chinchilla Road, Southend, were each fined a total of £45 on three charges.

John Raymond King, 32, of Eastern Avenue, Southend, was fined £10 on two charges, and Anthony Barrett, 30, of Crouchview Road, Hullbridge, and Stephen James Thomas, 27, of Gainsborough Drive, Westcliff, were each fined £15 on one charge.

FBI agent says he lived off crime

AN American said to be an undercover FBI agent who investigated the activities of American gangsters in Britain, told a High Court jury yesterday that he was involved in crime throughout his inquiries, and lived on the proceeds of it.

Mr HERBERT ITKIN, 44, a New York attorney now under Federal protection in New York army base, said: "I had been given the overall job of infiltrating American crime."

"I lived on the proceeds of crime but I spent the money to further my infiltration into crime. I lived as one of them. I had to live with these top criminals."

He had never been a party to crime solely for his own benefit.

Mafia at meetings

Earlier, he said that as an undercover agent he attended meetings between directors of Associated Leisure, dealers in amusement and vending machines, and Mafia associates.

Mr Itkin was giving evidence for ASSOCIATED NEWSPAPERS LTD, who are being sued for damages for alleged libel in a Daily Mail article published in December, 1968.

It claimed that the Mafia had been infiltrating gambling concerns in London's West End.

The article was published shortly after Associated Leisure had made an unsuccessful bid for Butlin's. The plaintiffs say the article implied that in making the bid, Associated Leisure was controlled by the Mafia.

The defendants deny that the words complained of referred to Associated Leisure.

Alternatively, they contend that, if the words did, they were true and fair comment on a matter of public importance.

Evidence challenged

Mr DAVID HIRST, Q.C., for the plaintiffs — Associated Leisure, Mr Cyril Shack, the company's managing director, and seven of his fellow directors — told Mr Itkin that they were challenging "every syllable" of his evidence concerning the alleged meetings.

Answering Mr Hirst, Mr ITKIN said he was on the pay-roll of the Central Intelligence Agency. He had given evidence in nine American trials over the last three years. In one he was indicted with the other defendants but later he gave evidence as the principal prosecution witness.

The allegation which had been made against him was that he had received "kick-backs." The

case against him had not been proceeded with.

The Judge, Mr Justice LAWTON, told counsel that it appeared that the central issue for the jury would be whether or not Mr Itkin was an FBI agent.

Mr Hirst said that Mr Itkin might have been engaged partly as an FBI agent and partly for himself. If he did that it was dishonourable.

The hearing was adjourned until today.

FUND-RAISING REAPS £2½m

Fetes, bazaars, gift days and similar events bring more than £2,500,000 a year to the Church of England, its Year Book showed yesterday.

Do-it-yourself fund-raising raised a total £2,595,056 for Parochial Church Councils in 1968 compared with £2,355,551 in 1966. The figures show that profits from these functions accounted for 7.5 per cent of the Council's total income in 1968.

The biggest source of income, however, is in the regular living and freewill offerings by Church members. In 1968 it totalled £6,662,415, 19.3 per cent of Parochial Church Councils' income.

Defence fail to halt court martial of U.S. officer in demo

DAILY TELEGRAPH REPORTER

DEFENCE lawyers failed yesterday to halt the court-martial at Lakenheath, Suffolk, of a United States Air Force captain who took part in an anti-Vietnam war protest outside the American Embassy in London on Whit Monday.

The case, the first of its kind outside America, is expected to develop into a major test of the civil rights of United States Servicemen in Britain.

The board of officers will be sworn in today to try Capt. THOMAS CULVER, 32, a military lawyer from Santa Barbara, California, on two alleged violations of the Uniform Code of Military Justice.

He is accused of conduct unbecoming an officer and a gentleman, in that he solicited other airmen to attend the demonstration. A second charge alleges that he broke Regulation 55/15, which forbids Servicemen to attend demonstrations in a foreign country.

Served in Vietnam

Capt. Culver, who has served in Vietnam, faces a maximum punishment of four years' imprisonment with hard labour and a dishonourable discharge.

The issue of freedom of speech on which the officer is basing his defence was raised immediately the court-martial opened yesterday for preliminary legal argument.

One of his three counsel, Prof. EDWARD SHERMAN, from the Indiana University Law School, claimed that the charges were unconstitutional.

Under the First Amendment to the United States Constitution, a GI, like any other American citizen, had the right of free speech. This was provided his demonstration was not disruptive and he was in civilian clothes and off duty.

"Exercising right"

The professor added that the embassy protest was attended by Servicemen from bases all over England. Capt. Culver was "merely exercising his right to petition any member of Congress without fear of reprisal."

Col CARL R. ABRAMS, the trial judge, rejected the submission,

saying the charges were constitutionally valid.

The defence alleged procedural irregularities in the charging of Capt. Culver. This claim was also overruled.

Evidence was given by the captain of his "arrest" at midnight at his lodgings at Humberstone Road, Cambridge, 12 hours before he was to fly home from Heathrow Airport for his service discharge after six years.

Armed with his travel orders, and air ticket, he was packing his bags after leaving his base for the last time.

"I was expecting never to see Lakenheath as a Serviceman again," he said. But two officers arrived at the house with orders to return him to the base and restrict his movements to the hospital, chapel officers' club and quarters allocated to him.

Highest-ranking lawyer

MAJOR FRANKLIN FLATTON, staff Judge Advocate at Lakenheath, told of a phone call from Col. Dwight Roland, the highest-ranking United States Air Force lawyer in Europe, advising a cancellation of Capt. Culver's travel orders.

The reason he gave was that the captain appeared on photographs taken by military agents from the office of Special Investigations in Europe, advising a cancellation of the embassy demonstration.

In the public gallery at the hearing were members of the GI Underground anti-war movement PEACE—People Emerging Against Corrupt Establishments—which organised the London protest.

LIFE FOR BETTING SHOP KILLER

A man who shot dead a betting shop assistant with a 0.22 revolver during a raid with three other men was jailed for life at the Old Bailey yesterday.

Mr Justice Melford Stevenson recommended that Michael Richard Baverstock, 26, of Meakin Estate, Bermondsey, London, should serve a minimum of 20 years. Baverstock was found guilty of murdering Mr Stanley Butcher, 65, at the Sidney Road betting shop, Lower Road, Rotherhithe, London.

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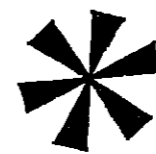
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'British entry . . . will finally complete the unity of free Europe'

'DETERMINED' WHITE PAPER WELCOMED BY THE SIX

By **WALTER FARR**, Common Market Correspondent

THE Government's White Paper on the Common Market was warmly welcomed yesterday by the governments of the Six and by America. The Russian Press said the entry terms would bind black Africa closer to the Market and undermine Britain's ties with India.

Herr Barzel, the West German Opposition leader, said his Christian Democratic party welcomed the White Paper as a "determined step by the British Government." Herr Barzel, who is tipped as the likely Chancellor if Herr Brandt should lose the 1973 election, added:

HUGE CUTS POSSIBLE IN FARM BILL

By **Our Common Market Correspondent**

BRITAIN'S bill for farm costs as a member of the Common Market may be substantially reduced by a reduction or complete elimination of some of the food surpluses in the Six, a Market authority said yesterday.

The farm costs arise mainly because of the Market system under which butter and other farm surpluses are bought and stored and the operation financed through a central fund operated by the Market Commission.

The aim is to guarantee an income to the farmers.

A £500,000 "mountain" of surplus butter resulting from this system has now melted away partly due to sales at special prices to the needy in Europe and to food aid schemes for poorer countries.

The Market authority said: "The policies of Dr Mansholt, head of the common agricultural system, for preventing overproduction are likely to come fully into effect in the next few years."

Slaughter subsidy

Already a quarter of a million dairy cows have been slaughtered, for which farmers receive a slaughter subsidy. Many farmers are also using milk to rear calves for slaughter instead of making it into butter.

"It also seems certain that by the time Britain joins, Dr Mansholt's plan for encouraging inefficient farmers to leave the land will be taking effect."

It was hoped that several millions would take advantage of the plan, under which the farmer is paid a lump sum or a pension. The more inefficient farmers give up farming the less the cost of subsidising to the central fund.

The authority also stressed that the rise in world prices of farm products is expected to result in a substantial reduction in Britain's farm bill. Under Market rules, when farm produce is sold outside the Market at lower world prices, the difference between this lower price level and the Market price is compensated for out of the Central funds.

Farm prices

If world prices increase, the total amount paid in refunds is less and Britain's bill would therefore be reduced.

A development which could add to the costs is the proposed increase in farm prices now being considered by the Market's institutions.

But officials say that if increases are made, they will be small. Britain as a member of the Market would be able to use her influence to keep prices down.

How the Six stopped worrying

"No amount of argument to the contrary can alter the fact that we are to be incorporated into a protectionist continental bloc to which we do not belong by reason of our traditions, our mentality or our geographical position."

It sounds like Enoch Powell talking. And it is a fair summing up—rising prices aside—of the hostility, fear and general sense of doubt that many British people feel towards the prospect of British entry into the European Community now that the Government has published the terms.

Yet it was not Mr Powell who said this, but a Dutch M.P. some 14 years ago when the Community was in process of formation. Striking similarities to the present British hesitancy existed among the Six then, as Alan Camu, a prominent Belgian economist and expert on the Common Market, can recall.

How the opposition from the doubters among the original Six subsided he tells in the next issue of *The Sunday Telegraph*.



Members of the European Movement preparing yesterday to set out on a tour of south-west England to distribute Common Market literature.

Communists swing miners' vote

By **ALAN HUGHES**, Industrial Staff

THE 540,000 block vote of the National Union of Mine Workers was yesterday thrown behind a Communist-backed motion rejecting Britain's entry into the Common Market.

After only 15 minutes of debate at the union's annual conference at Aberdeen, the motion calling for the withdrawal of Britain's application was declared passed "unanimously."

not raised in support of the Scottish area resolution which called the application "a danger to living standards and a threat to sovereignty."

When the moderate president, Mr Joe Gormley, asked for opponents of the resolution to come forward, none did so.

Mr Roy Mason, former Minister of Power under Labour and now Shadow Minister for Aviation and Shipping, later called the decision "a tragedy."

He described the three speeches, including those by the Communists who moved and seconded the motion, as "emotive diatribes."

Mr Dai Francis, secretary of the union's South Wales area, who seconded the motion, said: "It is a tragedy that the Labour party is on the fence giving no lead and allowing the Tories and millionaires full scope for their campaign of confusion."

He said: "I am dismayed at a decision taken in less than 15 minutes which commits the whole of the coal mining industry against Europe."

Chance for Britain

Herr Brandt's Social Democratic party said that it favoured British entry and it hoped that the House of Commons would provide a majority. Herr Jochen Schulz, the party's spokesman, said: "British entry is an opportunity for Britain and Europe."

German newspapers carried long front-page accounts of the White Paper under such headlines as "Britain's great chance."

In PARIS the White Paper was regarded as "a statesmanlike document," though senior officials declined to comment on "internal proceedings of the British Government and Parliament."

Le Figaro says that Mr Heath has placed before Britain a clear choice: "Join the European Community or slide into impotence."

Mr Wilson had frequently asserted his "European good faith." The question now was: "Will Wilson, the statesman, triumph over Wilson the rone-dancer?"

Le Monde, reporting the contents of the White Paper, speaks of the Prime Ministers' "courage and greatness of purpose."

AMERICAN reaction to the White Paper was generally warmly favourable. The *New York Times* says the emphasis in the momentous debate on British entry "remains where in honesty for Britain rather than on . . . immediate spectacular results."

In MOSCOW Pravda said British entry into the Market will doom African States more than ever to the role of "associated stepchildren" of the European Community.

This would suit certain circles in the Common Market, which wanted to bind associated African States to themselves, not only economically but politically.

Pravda commentator Oleg Orestov said British entry alarmed India, threatened with the loss of Commonwealth preferences, and Australia and New Zealand which would face new competitors on the British market.

Mr Douglas Anthony, Australian Deputy Premier, said in CANBERRA: "The White Paper makes no acknowledgment whatever of the difficulties that will be caused for important sectors of Australian agriculture. This vital question is glossed over."

Reader's Letter—F14

Britain in Europe—No. 6: Property

More second homes on Continent likely

By **ARTHUR BOWERS**, Property Market Correspondent

GREATER, though not necessarily less expensive opportunities to acquire a second home on the Continent may be a long-term outcome of Britain's joining the Common Market.

Building chiefs do not foresee any immediate serious impact on the industry of this country's entry into the Market.

Because most people seeking a second home want it in an area where there is at least a fair guarantee of maximum sunshine, it is unlikely that there will be any pressure on housing stocks in this country from Common Market countries.

But if couples choose to spend their retirements in the South of France or Italy instead of on the South Coast or in Devon, there could be a fall of prices in resorts like Eastbourne, Worthing and Torquay.

If there is any marked shift of population towards the Continent for second and retirement homes, some building industry leaders think the yearly target for 250,000, as opposed to the present 500,000.

Population factor

This would also depend on whether further population trends adhere to the recently publicised pattern which will mean another 11 million people in several decades.

Date of clearance of slums and sub-standard homes is also a factor.

There could be early signs of Common Market influence in the freer availability of doors, lighting, and bathroom equipment.

Some artistic and reasonably priced fittings and tiles are made in member-countries, particularly in France and Italy where tiles are used more extensively than in this country.

Since climate dictates outdoor style and building materials, British homes will be little affected externally.

There is little fear that the building industry will lose its manpower though workers may come from abroad as British earnings, particularly for skilled grades such as bricklayers, are usually higher in this country.

Land prices are expected to continue to rise. Prices for building and agricultural land in this country are generally below those on the Continent.

Farms in Britain cost on average about half those in France and Germany where £500 an acre is common and in wine growing areas £1,000 an acre has been fetched.

There would consequently be some competition from German and French farmers for holidays in this country. Much of Germany's best land is in the Eastern Sector and lost to the Common Market.



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Satire with a touch of middle class

By PATRICK GIBBS

AMONG all the big films I saw in the American week at Sorrento last week, from such directors as Peckinpah and Schlesinger, I liked best a little that was rather tucked up on the side, called *Mad Housewife*. I like it again at a second view now that it comes to London (Plaza, "X") after its big brothers.

It comes from the director and screenwriter team of Frank and Anne Perry who have made a variety of styles since their debut in 1963 with "David Lisa"; their talent, I would judge, is for the small-scale and the adaptation, at least judge from their last film which owed much to the novel *Summer*, and now from a new film, based on a well-known novel by Sue Kaufman.

It is a satire on an aspect of American social scene which appears to be increasingly under view—the materially prosperous but emotionally dissatisfied upper-middle-class marriage. Oh, I know there are plenty in America, but the plot is a couple in here simply because the husband is a successful lawyer and their large New York apartment is on the right side of Central Park.

the father, add touches of grotesque humour; and when the couple go out to a smart party the satire continues amusingly.

Here the wife, told rudely to circulate, meets a fairly well-known novelist of some directness of approach; and when she meets him again at another party (where their hostess can't remember their names!) it becomes clear just how this worm will turn. But, while this affair gives the wife confidence, it does not directly contribute to the deflation of the husband, who knows nothing about it, his downfall being all his own contriving.

In particular, a grand party he gives at his apartment, for which he employs a smart catering firm, falls upstairously flat—the drink runs out, the food is awful, guests make rude remarks in the wife's hearing, and one even pockets the silver. A lovely scene, and the wife's reaction when his investment in a French vineyard is lost, and his job totters, the husband's cup of poison is pretty well full.

Had the film been able to find something equally amusing in the love affair between the wife and novelist, on which it spends much time, it could have been judged a gem. As it is, these scenes are terribly tedious, relying entirely on a great show of flesh and some once-rude words, and carrying not the least conviction.

Still, they are to be tolerated for the considerable amusement elsewhere, and for the performances of Richard Benjamin, perfectly the odious husband, and Carrie Snodgrass, no less nicely in the character of the long-suffering wife.

Wayne O'Hara
 When Maureen O'Hara's little nephew is kidnapped in *Big Jake* (Carlton, "AA"), by the dastardly Richard Boone who demands a million dollars' ransom, she calls for "a harsh and wicked man" to help her. Rather odd to find old Uncle John Wayne gallantly answering to the description but quite fun to watch him and his experts on the trail, especially since this is the most modern Western I have ever seen, dated 1969, and one of his sons does wonders on a motor cycle.

Don Taylor's Escape from the Planet of the Apes (Odeon, Leicester Sq., "U") is the third film based on Pierre Boulle's characters. Little of interest is found for the adventures on Earth of these talking apes from the year 3000, though the humans of 20th-century America are suitably amazed. Myself, I would say that we have now been amazed sufficiently.

French bed & boredom
 TWO usually satisfying French directors, Resnais and Truffaut, are found far below their best; indeed Truffaut, who has never, to my mind, made a poor film, comes near to doing so with *Bed and Board* (Cameo-Poly, "A"), originally "Domicile Conjugal."

This continues the adventures of Antoine Doinel, still played by Jean-Pierre L aud, who was delightful to watch in childhood ("Les quatre cents coups"), and amusing in adolescence ("Stolen Kisses"), but who, I am sorry to report, becomes a bit of a bore in the new film as a married man.

The once endearing eccentricities of Antoine have turned now to sentimentality and whimsicality, relations with his young wife (Claude Jade) being almost unbearably playful and coy; and life in the old-fashioned, courtyard building in which they have a little apartment amounts so nearly to a caricature of French behaviour that one must presume Truffaut had a parody in mind. Of *l'amour et la vie francaise*, perhaps, as caught in some old French films before the New Wave era. If so, it can hardly be said to succeed, for it is seldom either reminiscent or funny.

Certainly nothing amusing is made of Antoine's jokey first job, which is to dye carnations for a florist, nor of his second, which is to manoeuvre model ships for an American firm, rather obviously caricatured. Only when he meets there a Japanese girl and starts an affair—the typical, romantic French infidelity?—is there a funny scene when he has trouble eating sitting on the floor of her flat, cross-legged.

Meanwhile the wife is having a baby; her parents are visited; people living in the block of flats, which includes a caf , do character acts; and M. Hulot appears on a M tro platform—to remind us of better things, it is all very thin, with little

humour or charm; very curious as coming from Truffaut, who is normally so good. Resnais' *Je t'aime, Je t'aime* (Paris-Pullman, "A") is a three-year-old film which has taken some time to come here, and understandably, for its appeal must be largely to cineastes who will want to collect anything from this director, at any cost, so to speak.

The price here, I think, is considerable ennu , the film being essentially sad, one must say, very ingeniously a technical exercise in wrapping up a dull story in a fancy package.

It starts as sci-fi, with a young man who is recovering from an attempt at suicide being persuaded by some scientists to take part in an experiment with time, to which only mice have previously been subjected—his lack of interest in life makes him a willing participant in what is held to be a risky business.

Put into a sort of chamber (which—this must be a joke—outwardly resembles the human heart) he will, thanks to some electric arrangements, re-live events of a year ago: a first time, it appears, in going into both the human past and the future.

What he relives, of course, is the love affair which drove him to attempt suicide, which, due, we are to suppose, to troubles with the scientific apparatus, jumps about to and fro in time after the manner of the French *nouveau roman*; of this, and sci-fi too, the film may well be an all-too-subtle parody.

For what this elaborate technical apparatus just can't control is the dreariness of the love story in which there is no passion and no humour, only the desperate inexplicable urge of a socially-disorientated couple to stay together in more or less misery until the girl gets assailed by accident. As the guttural young man, Claude Rich, usually seen in comedies and farces, seems a beautifully judged performance.



Richard Benjamin and Carrie Snodgrass, as the disastrous couple in "Diary of a mad housewife," meet Katherine Meskill, as a film actress, on a visit to an art gallery.

Cheltenham Festival 'Apocalypse' that lacks hope

By ROBERT HENDERSON

A DISTINCTLY pessimistic view of the modern world of music as a reflection of the language of Reginald Smith Brindley's "Apocalypse," performed for the first time by the BBC Symphony Orchestra conducted by Leif Segerstam at Cheltenham Town Hall.

Whether music is rapidly approaching its final disintegration, whether the possibility of mass self-destruction will merely confirm the innate childishness of man or turn him at last into a responsible adult and speculative questions which only the future can decide.

But this dour and menacing version of the Apocalypse, beginning with long sustained notes shattered by disjointed fragments of sound and leading to the chaos of corporate improvisation, offered, or at least if one can take the composer's word for it, no hope.

Indeed, he obviously felt it necessary to make his own contribution to the eventual dissolution of music as a reflection of life.

Just two decades ago, however, the Swedish composer Karl-Roger Brindley had shown no such pessimism in his exhilarating and extremely attractive Chamber Concerto for piano, wind and percussion.

Stimulating in ideas, brilliantly written for the instrument and admirably played with Hans Leygraf as the pianist, to whom it is dedicated, it is suffused throughout with an irresistible confidence and *flair* in the work of a mature and perfectly assured craftsman.

Those who found only despair in "Apocalypse" might well be forgiven for discovering at least some, if probably nostalgic, hope not only in the Chamber Concerto but in the life force that runs through Nielsen's Fifth Symphony and the Seventh Symphony of Sibelius.

This was given a performance of an impressive strength and consistency.

Reprinted from yesterday's later editions.

'THE AVENGERS' GOES ON STAGE

By Our Theatre Correspondent

"The Avengers," a stage version of the television series, written by Brian Clemens and Terence Feely, will open at the Prince of Wales Theatre on Aug. 2. Simon Oates plays John Steed, with Sue Lloyd as his assistant, now called Hannah Wild, and Kate O'Mara as the female villain. Leslie Phillips will direct.

"Catch My Soul," the rock-musical "Othello," will close at the Prince of Wales on July 24 after a run of five months. It was previously at the Roundhouse.

ENGLISH CHOIR TOP

An English choir, from Notre Dame High School, Manchester, won the youth choirs' competition at the International Eisteddfod at Llangollen yesterday. A Swedish choir was second and an American third.

كوزا من الاصل



MOZART BY WALLFISCH SOUNDS NEW-MINTED

By PETER STADLEN

PETER WALLFISCH gave a truly satisfying performance of Mozart's Piano Concerto in C minor, K 491, with the London Mozart players under Harry Blech at the Festival Hall.

After the extensive first tutti, itself most carefully considered, as were all the others, Mr Wallfisch's entry impressed one as a free fantasia designed to throw new light on material that now seemed to have been no more than sketched in.

This is, of course, as it should be. Throughout the first movement the pianist maintained an unusually wide differential between lyrical and dramatic episodes, yet without endangering a pervasive sensation of unity.

I did not care too much for a rather post-Brahmsian cadenza (which I sincerely hope will not turn out to have been by Moscheles), or for a tendency to rush and crescendo the five note phrases in the Larghetto's A flat section.

But the theme was played right from the heart and the last-movement variations never lacked in interest.

Rest of all I thought the coda, taken slowly, with complex melancholia and no trace of run-of-the-mill bravura.

When the Centro Internazionale delle Arte del Costume has done is to gather together 133 works, illustrating Baj's development from 1950 to the present day.

Seen in the spacious apartments of the Palazzo Grassi, they make possible a definitive judgement of him. There is also a lavish and particularly attractive catalogue, illustrating every work and containing revealing photographs of Baj in everyday life.

Baj is an artist it is easy to categorise. His figures of general and his preoccupation with medals are familiar.

This exhibition suggests his work is more complex than might be assumed. It is, in fact, full of undertones.

He began in the early 50s primarily concerned with the qualities of oil paint. However he was soon to begin using collage, a technique that recurs throughout his work.

Baj has concentrated upon various themes, and has, successively, produced works employing techniques largely of his own invention.

These are grouped together at the Palazzo Grassi. There are pictures of pieces of furniture made up of bits of wood, figures of generals, either three-dimensional or consisting of painting and collage and, recently, pastiches of Picasso.

In 1964 Baj produced a weird "Adam and Eve," with Adam and Eve painted with the most frank naturalism and a strange pseudo-mechanical figure of God the Father. Hanging on each side of it are two landscapes, painted in the manner of the worst kind of popular vulgarity, with superimposed curious shapes.

Continually there are allusions to what is popularly accepted either in art or in everyday life. Thus among his latest works are very large pastiches of two of the most celebrated pictures of the 20th century, "La Grande Jatte" and "La Baignade."

Chichester Theatre

Gielgud's Caesar has victory over whimsy

By ERIC SHORTER

NOTHING if not fashionable in its determination to leave the director's mark on all the action, the revival of Shaw's "Caesar and Cleopatra" at the Chichester Festival Theatre moves along with a swift and inventive exuberance.

It is—of course—all white, with wooden cubes for seats. And of course there is a notion of the Sphinx so full of riddles in Carl Tom's ingenious design for a children's playground that it is hard to make head or tail of it.

One says "of course" because the director is Robin Phillips who lately did us a nimble job of souping up "The Two Gentlemen of Verona."

So it is perhaps no wonder if John Gielgud's Caesar should have to slide down a nursery chute (a bumpy ride by the look of it, and bounce about on a balloon).

These whimsical effects are presumably considered a necessary substitute for the usual spectacle of Rome bearing down on Egypt. And they are certainly diverting in their novelty.

But they are also ultimately tedious in their playful trickiness; soldiers' bala-booping as they change the scenery; music which makes a mocking comment on the action; a roundabout which serves as a table or a throne but never as a roundabout.

What a relief therefore to turn to John Gielgud, an actor born to play Shaw's good-humoured Caesar with his celebrated clemency, calm and political finesse.

The voice makes mellifluous music of the worlds and there is a pleasing note of dry authority which brings out this fine player's exquisite sense of high comedy with delightful force. There is at once great dignity as well as a civilised sense of the absurd. It is in fact a collector's piece of acting.

We are also lucky to have a Cleopatra as charming in her boisterous childishness as Anna Calder-Marshall and as persuasively commanding in the later scenes.

Michael Aldridge (Rufio), John Tordoff (Sentinel) and Hubert Gregg as a bowler-hatted Britanna seize their marginal chances; and if the evening boils down to a battle for attention between Shaw's sense of paradox, Mr Phillips' sense of theatre and Gielgud's sense of comedy, it is easy enough to guess who wins. And refreshing to see an actor so easily in command.

Reprinted from yesterday's later editions.

Television Warm admirer of Swiss landscape

By SEAN DAY-LEWIS

JAN NAIRN'S peculiar talent for concentrating our lazy eyes on aspects of the landscape that normally, and sometimes mercifully, pass unseen, makes him one of the more useful television luminaries.

The first film of his new series of *Nairn's Journeys* (BBC-1) last night had more than a hint of self-parody but his enthusiasm remains as honest and unstrained as ever—even in Switzerland.

He was discovered in this Barry Bevins film slumped on a hillside near Zurich and sounding so violently offended by the cowbell and cuckoo clock clich s attached to Switzerland as to raise fears that at any moment he might burst into tears of rage.

In "lively and lovable" Zurich he found order, warmth and an affectionately photographed thunderstorm and he saw the flat countryside outside as a "conversion." Tripping through a well-tended wood he said that "a place like this can heal the soul," and he managed the same feeling of "catharsis" as he watched jet aircraft screaming over his head near the end of an airport runway.

The only faint note of disapproval arose when he found "a night clubby thing, which used to be nicely snobby in a Swiss way and is now trying to be a miniature Hamburg."

The admired landscape looked strangely empty of people and Mr Nairn might have been accompanied by another who has strong feelings about the Swiss, the Earl of Arran say, for the sake of contrast. But at least he is original in his bias.

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JUBILEE OF WOMEN MUSICIANS

SIXTY years ago when the Society of Women Musicians was formed, composeresses had virtually no chance of being taken seriously, while lady instrumentalists were discriminated against in orchestras and in any case were largely restricted to playing violin and piano.

Clearly a pleasure-group was needed to promote their interests and widen the field of professional activity and at the Society's Diamond Jubilee concert at the Queen Elizabeth Hall we could reflect that it had done its work well.

In fact the battle has been largely won, as the number of lady instrumentalists and composeresses now before the public testifies, but there are still opportunities for practical work, like the prize competition for a piece to be performed at this concert which produced Margaret Lucy Wildkin's "The Silver Casket."

This setting for soprano, harp and string trio of poems alleged to be by Mary Queen of Scots began well by launching a free-flowing arroso over instrumental reminiscences of Elizabethan music. It was always tasteful in expression and excellently imagined for the medium.

The performance by Angela Hickey was fluent and warm-toned and the ensemble played sensitively.

Among others we also heard Joan Davy's setting of poems with individuality in a group of piano pieces by the competition judges Gordon Jacob, Lennox Berkeley and Ivor Walsworth.

A. E. P.
 Reprinted from yesterday's later editions.

"Powerboat Projectiles"

Today's rarer is tomorrow's cruiser. And in powerboats few designers can rival Renato "Sonny" Levi for impact in the sport. "Motor Boat and Yachting" out today starts a new series by Sonny Levi himself on powerboat design. There are reviews too of power craft large and small, features on canals, rivers and the tideway, and full coverage of the boating world at large. All in

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Picture ANTHONY MARSHALL

MAKING THEM MORE AWARE

GITA WANTOCK (left), a psychologist, runs a tiny, private nursery school in St. John's Wood. And the longer she works with children the less she feels she knows.

"I don't know any answers. I have no principles. All I know is that we must let the child grow—in every sense of

the word. Childhood is so short that all I want to do is to make it as happy as possible.

"I believe in guidance but in order to do this effectively I get to know each child individually and respect his or her nature and gifts. To discover these is not so easy, but it is the key to making the child feel confident and successful."

Unorthodox in some of her methods, Gita never talks to a child while standing, but at the

child's level; she believes in developing the imagination in discussion as well as games.

"She is not above having 'thinking' sessions or philosophical discussions with her children, for she believes that the more aware they become the happier they will be."

"I tell them that they will one day be a grown-up like me, but I can never be like them again. So I help them to make the most of being children."

Why nursery schools are so necessary

By **PAULA DAVIES**

lives through their five senses.

"People lack curiosity and perception. Children would be taught to use their eyes and see beyond the obvious. As well as listening to stories, they would learn to think about the very act of listening.

"Touch, taste, smell—the ideal nursery school would develop all the sensory pathways to learning and experience.

"My ideal 'play-lady,' if you like, would know when to introduce something fresh and when to encourage a child, but would also know how to recognise and tolerate the quiet, passive phases of development.

"She would be someone who could add meaning and

significance to what a child is doing, who could help him to recognise and understand feelings or whether of joy, anger or frustration. She might even say, 'let's be sad' or 'let's talk about feeling angry.' She would be giving the child opportunities for communication and relationship to the outside world.

"The ideal nursery school would in essence be an extended family, a bridge of living communication between the home and the outside, a pathway to experience and learning.

"There would be toys of course but there would also be old tin cans, string, twigs and other ordinary things.

"What I am really after is stimulation. Growing, learning and the constant reinforcement of confidence, this is the ideal."

CHILDREN need nursery education. This statement is regarded by some people as fact, by others as opinion. The number of nursery schools has dwindled steadily since the war and experts on the subject of early education feel that they are fighting a battle in which the losers are not just the children but the whole of society.

Parents are partly to blame for the lack of interest and help from successive governments. Many tend to regard a nursery school or play-group as just another place to dump the kids.

Someone who differs strongly with this view is a children's doctor who is also Chairman of the United Kingdom Committee of the World Organisation for Early Childhood Education, Dr David Morris.

"Just as a plant needs rain and sunshine, a child needs stimulation and approval in order to grow effectively. If he does not get this, that innate curiosity which is the driving force behind mental and emotional growth can quickly die. If I were Minister of Design for Children's Lives I would establish a centre where children could relate to everything in their

WITH MOTHER IN MIND...

BARBARA FURNEAUX (right), headmistress of a large State nursery school in Bermondsey for 25 years, comes near to achieving her ideal for a rich and varied play environment.

"I feel very, very strongly that we professionals (doctors, teachers, welfare workers) have for too long undermined the mother's intuitive understanding of her child. Here we are working as a unit: parent, teacher and child.

"By providing the children with an environment in which they can experiment and therefore learn about life, we are helping them to acquire the confidence needed to deal with formal skills later on."

Miss Furneaux believes that unless this early groundwork is done, no amount of later schooling will make up for it.



Picture BECK

FROM DESK TO DECK

AFTER 30 years at sea and the unrelieved masculinity of Royal Navy vessels, I'm sure that Lieutenant-Commander Sandy Powell, a real sea dog, never expected to find himself the captain of a mixed crew.

But he says of the female Royal Naval Auxiliaries who "man" the Inshore Minesweeper Odiham, "They work very well. The women are just as efficient as the men. They tend the lines, wash the dishes, whatever needs doing. We don't treat them any differently."

The RNXS, the spare-time arm of the Royal Navy, helps on shore and afloat with assignments as varied as Nato exercises, Fleet reviews, and mopping up oil slicks.

At weekly training sessions the girls also study navigating, engineering, operating teleprinters and other duties.

"Girls certainly seem to shine at communications," said Lieutenant-Commander Powell.

One of the best examples at Plymouth is Mrs Barbara Monteath who was a stewardess in the Merchant Navy.

"I was born with salt water in my blood,"

she says, and finds the RNXS the answer to her sea fever, particularly as her husband is away for long periods in the Merchant Navy. As the senior communicator she occasionally finds herself the only woman on board, but more often she has the company of at least two other women who run the mini-galley. The mess caterer, Mrs Muriel Tilsey, is a doctor's receptionist and her husband, Frank, is often on board as well.

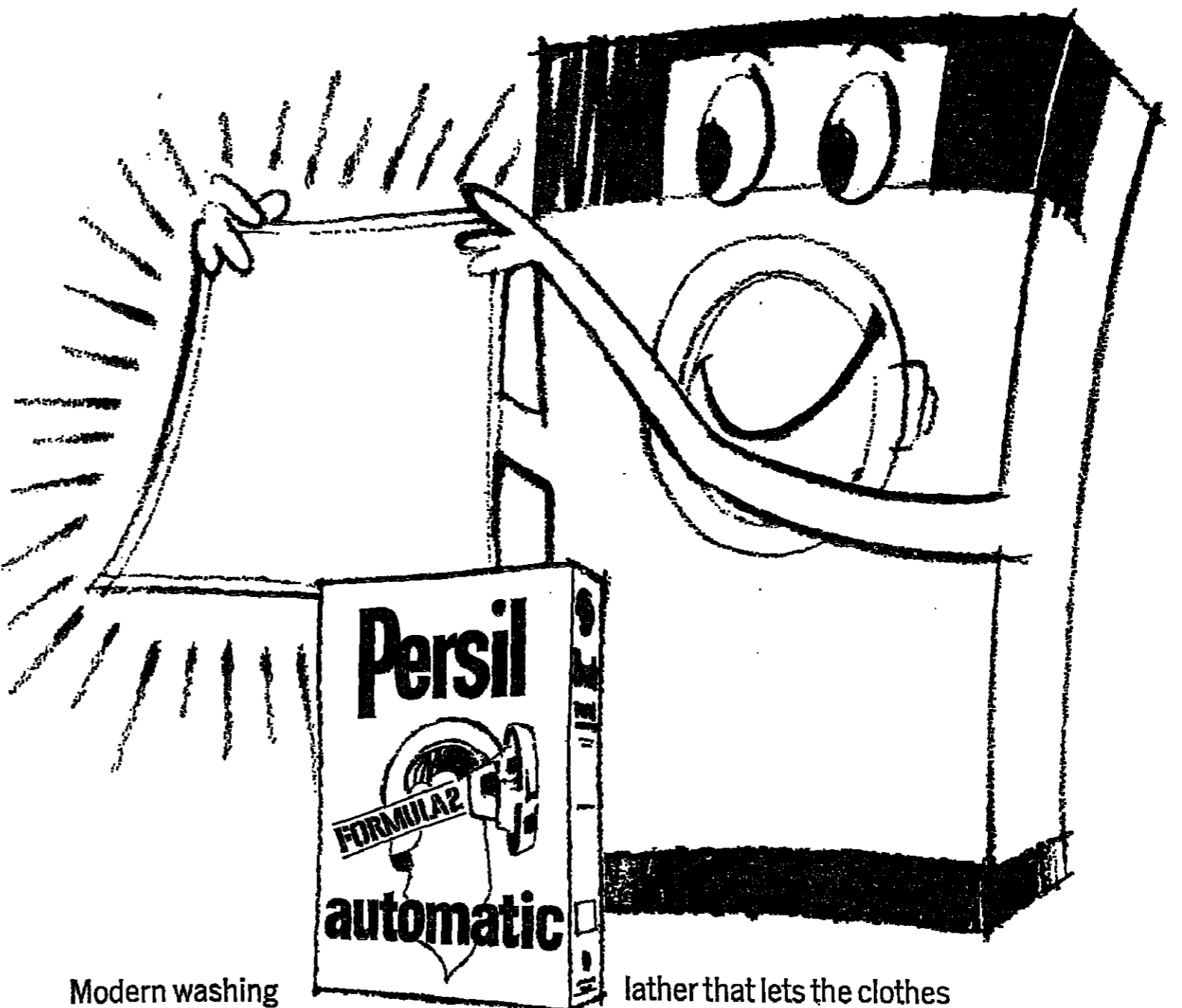
Summer is the busiest time for the Odiham, with regattas to patrol, transport to provide for sporting events, and yachts in distress to cope with.

The Odiham has one annual cross-Channel training cruise. Last year she docked in a French port in time for Bastille Day celebrations. "They were amazed to see us in our blue battledress and berets," said Engineer Verity Lyster, who's a nurse when on shore.

The RNXS has a headquarters in each of our major ports and accepts recruits from 18 upwards without insisting on any regimentation or formal drill. Volunteers are paid a small amount.

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IT'S A DOG'S LIFE . . . BUT AT A PREMIUM

NEVER, in 21 years, have I travelled to an interview in such an aura of benevolence. The reason? Reposing in my arms was Charlotte von Holstein (to give her her full title), a 6-month-old Jack Russell terrier with polka-dotted ears.

We were on our way to see a representative of the Canine and Livestock Insurance Association, at 24, Spring Street, London, W.2, where I had been told that I could, for a modest sum, insure Charlotte against loss of looks.

But, alas, it was not possible. Jack Russell terriers are not yet recognised by the Kennel Club

By **Kate Wharton**

as show dogs and so the insurance firm had gracefully to decline the request.

Charlotte, to do her justice, took this semi-insult against her looks with equanimity and behaved impeccably.

However, I gathered from the association's representative that quite a number of show dogs—and cats too, though to a lesser degree—are insured. The actual small print on the insurance document says: "Where, as the result of an accident which does not prove fatal and no claim arises

in any other way, other than section 3 (veterinary fees), an insured animal is so permanently disfigured or disabled that its show career is ended, compensation equal to one half of the sum insured under Section 1 is payable."

In the course of a long and doggy conversation, I learnt that 10 per cent. of our dogs and cats are insured against death, illness, theft, loss of value—all the risks the animal kingdom is heir to.

With veterinary fees as high as they are it does strike me as daft not to spend the odd fiver (which is what it costs) insuring your beloved against third party and veterinary fees of up to £50 per claim. (Apparently you can have any number of claims a year but the sum per claim is restricted to that figure.)

I read some of the things I would have to fill in on the proposal form. For example: "Purposes for which animal is kept."

Well, now, if I filled that bit in honestly I'd have to say "Because the kids nagged me so much to have a dog I finally gave in." Or should I be cynical and say lightly that, as a working mother, I bought her to be a mother substitute? Or should I just fill in the entire space with one word: PLEASURE?

How on earth does one answer the query: "State if any of the animals is known to have vicious tendencies?"

Does an obsession with eating evening sandals, cushions, books (Charlotte is a hooky dog—she's already got through "War and Peace" and the Shorter Oxford Dictionary) amount to viciousness?

Just an idea—why not throw in the children as well and start a campaign for a really comprehensive family insurance?

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'YESTERDAY'S MEN'

EVER SINCE THEY CUT, in their own view, such poor figures in that BBC documentary, "Yesterday's Men," some of Labour's leaders have been furiously complaining that they were deliberately deceived as to what sort of programme it was going to be.

While admitting certain lapses, the BBC still denies that any such deception took place. Yet, even had such assurances been given, surely the Labour leaders would have been a little naïve to take them at face value?

Mr CROSSMAN'S immoderate wrath may be explained by the fact that he was—or was made to appear—the most garrulous and indiscreet of all the ex-Ministers.

AN EXCESSIVE RESTRICTION

THERE IS MUCH TO BE SAID for Mr PEYTON'S drive to cut down the toll of road accidents, the results of which will be embodied in a new Road Traffic Act later this year.

This is going to create a problem for thousands of residents, particularly those living in terraced houses with no sort of garage space except on the street front.

DISRUPTION IN AFRICA

COMMUNISM IN AFRICA, fostered by Russia, China and Cuba for disruptive ends, has its greatest chances where the less balanced and competent national leaders prefer "freedom fighting" campaigns against their neighbours to grappling with their own rampant domestic problems.

Senegal, which allows the Communist guerrillas the free run of its territory, including facilities for firing artillery batteries into Portuguese Guinea, has secured a meeting of the Security Council to consider her complaint of aggression against Portugal.

As Mr Wilson may be thinking, Labour could do worse than appoint an ambassador of their own for this sort of thing, and to avoid senior figures like himself being directly involved in personal rows.

Painting-shy snake ALL the animal paintings in "Trans-vaal Safari," Bourdrie Henty-Creer's exhibition opening next week at the Upper Grosvenor Galleries, were done from life.

BEA flies non-stop from London Heathrow to Prague three times a week: on Monday, Wednesday and Friday. And from 22 August there is an additional flight every Sunday.

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Time to notice S. America

"SECOND-CLASS subjects attract second-class minds." The unflattering remark is attributed to one of the late President Kennedy's advisers about people who insisted that Latin America merited the serious attention of Washington mandarins.

By MICHAEL FIELD, who has recently left Latin America after nearly 18 years, eight of them as Daily Telegraph Correspondent

Today North American—and European—indifference to the turbulent lands of the eternal future has been subverted. Not so much by the plodding advocates of more trade and aid as by fear.

The killing and kidnapping of American, German, British and other diplomats in Brazil, Guatemala, Uruguay and elsewhere; the communisation of Cuba; the emergence of a Marxist Government in Chile, of Left-wing military régimes in Peru and Bolivia and a growing social restlessness in most of the other countries have brought Latin America front-page notoriety in the world Press.

Behind the new awareness lies the orthodox fear that this vast, vulnerable territory, formerly a slumbering romantic backwater, may come under Russian or Chinese control. And Latin America has now caught the attention of the West's do-gooders who have found a whole new field of political oppression, police brutality, torture, malnutrition, social injustice and "genocide" on which to lavish their outraged indignation. Latin America has finally "made it."

Or has it? To me, it seems that, in Britain, at least, Press and television coverage of the area still lacks continuity. A revolution (preferably bloody), a major earthquake in Peru (thousand dead) or the kidnapping and murder of an ambassador briefly draw the feverish attention of the news media. But what happens in between disappears in the 20 republics still gets little space on page or screen.

Ironically, the outside world is "discovering" Latin America just as this imperfect but convenient label is ceasing to have precise meaning. Maturity is bringing greater individual identity to each of the individual countries.

Economically, despite efforts at regional integration, Latin America is far from being an homogeneous entity. The climates of the countries and their natural products differ immensely. Brazil, for example is a major producer and exporter of tropical products which do not compete with the exports of its principal customers.

Despite the vicissitudes of the world coffee market, Brazil does not face the same difficulties as Argentina, a major exporter of meat, wheat and other crops produced in temperate North America and Europe. According to GATT, world exports of tropical products between 1928 and 1955 increased by

55 per cent, while those of non-tropical food products fell by 15 per cent. Brazil's industrialisation during the past two decades, which has the makings of true economic take-off, has been underpinned by its traditional role as the world's largest coffee exporter. Today, as the pattern changes and Brazil is successfully diversifying its exports to include an increasing volume of minerals and manufactured products, coffee and other tropical produce are still vital to the country's foreign trade.

Elsewhere in the area, economic facts refute facile allegations of rapid change: Venezuela still depends, as it did when I first went there in 1946, on its petroleum, Cuba on its sugar, Chile on copper, Peru on minerals and the relatively new fishmeal industry, Argentina on its beef and cereals and Mexico on American tourism.

The level of industrialisation in all the republics varies enormously and with it the degree of "modernisation" of their societies. Sensible regional planning of development is hampered by individual countries' ambitions to become self-supporting and by fear of the "imperialism" of not only big United States and other foreign companies, but of the larger, more advanced Latin countries at the expense of the weaker. The once prominent Central American Common Market has been stymied by anachronistic national quarrels. The Latin American Free Trade Area has not fulfilled expectations.

In many respects Latin America is still a home of lost causes, the dissolver of illusions like the Alliance for Progress and the builder of new dreams of independence and greatness inspired by either evolving mixtures of capitalism and State-controlled technocracy (Brazil, Mexico) and to a smaller extent Argentina or by Marxist socialism, Soviet-style in Cuba, ambiguously tailored to conform to—or subvert—liberal democracy in Chile.

Only one common factor unites Latin America and at the same time divides it: anti-yank nationalism, tinged with a chauvinism which betrays the lack of self-confidence of its adherents. "Independence" is still limited to brave words and gestures, like the nationalisation of foreign holdings or unilateral extension of territorial waters.

Has there, then, been any real change in the past 25 years? Already by the end of the Second World War most of the countries had passed through the acid bath of nationalism. Mexico had seized foreign oil companies. In Argentina Perón was inventing the "third world" and a quasi-socialist ideology which rode rough-shod over the decadent, partial democracy of the small ruling class and gave dictatorship a populist slant

very different from the old-fashioned tyrannies evolved in so many countries after their emancipation from Spain and Portugal. Venezuela, so long in fief to the big oil companies, launched a genuine experiment in democracy under the "reformed" Marxist Rómulo Betancourt. Most foreign residents thought that, provided adequate steps were thrown to the new leaders emerging everywhere, the comfortable old quasi-colonial structures could be preserved, to everybody's advantage—everybody that counted, that was.

But this prospect of mildly reformist conservatism was an illusion. Military dictatorships of varying degrees of progressiveness and reaction have risen and fallen or entrenched themselves with seeming permanence. Representative democracy, an alien growth in this transatlantic Iberia, has not prospered—with the precarious exceptions of Chile, Uruguay, Colombia and Costa Rica. In most countries elections are, by British standards, pitifully artificial. Political and any other kind of education has been everywhere insufficient to create societies able to support truly representative government.

The better-off few have generally preferred to surrender the political privileges of the old oligarchic "democracy" to military autocrats whose reforms have guaranteed most of the economic advantages of the rich. Inequitable distribution of income still hampers healthy political development and feeds extremism.

Meanwhile the voice of the masses has hardly been heard. The Tupamaros and other extremists who aim, with little prospect of success, at overthrowing the slowly-evolving establishment and replacing it with something akin to Cuba's peculiar form of Communism, also come mostly from upper and middle-class families. Their revolutionary ideology is not really a native growth.

Prediction is obviously risky. But it seems to me that Latin America is now "out" of control in the sense that Asia escaped from Western dominance after the last world war. Rapidly growing populations, the determination of the élites that a second-rate position in the world can no longer be tolerated and a new international awareness of Latin America's potential seem bound to ensure a future of increasing respect for a sub-continent which has, for too long, been exploited, patronised and ignored.

Chataway to plan Market campaign

CONSCIOUS of the fact that public opinion on Europe will count for much between now and October, the Prime Minister has asked Christopher Chataway, Minister of Posts and Telecommunications, to take charge of the Government's autumn campaign.

It becomes his job to co-ordinate Ministers' speeches, the party's own endeavours and broadcasting—in which Mr Chataway has considerable expertise. He will work with Peter Thomas, chairman of the party, and Mr Whitelaw, Lord President of the Council.

It remains to be seen whether the Commons themselves will submit to the biggest public relations experiment of all and allow the October debate to be broadcast live.

This issue, Mr Whitelaw explained yesterday, is still in the hands of Mr P's Services Committee. They will make a recommendation next week.

Other things being equal, the House might favour the idea. But the present coolness between both parties and the BBC renders them not quite equal.

Need for ambassador MR GARR'S episode with the BBC President, has not, as the Lord President has said, been a complete apology. Labour's quarrel (June 16) on which the BBC has now reported, has proved more complicated.

Some wonder why Mr Garr reported to Mr Whitelaw, not Mr Chataway. The answer is that Mr Chataway is responsible for the technical side of broadcasting. The Lord President handles the higher "politics" and Government relations with broadcasting.

As Mr Wilson may be thinking, Labour could do worse than appoint an ambassador of their own for this sort of thing, and to avoid senior figures like himself being directly involved in personal rows.

Painting-shy snake ALL the animal paintings in "Trans-vaal Safari," Bourdrie Henty-Creer's exhibition opening next week at the Upper Grosvenor Galleries, were done from life.

BEA flies non-stop from London Heathrow to Prague three times a week: on Monday, Wednesday and Friday. And from 22 August there is an additional flight every Sunday.

All flights depart at 12.45, arriving Prague at 14.50. Return flights, on the same days, depart Prague at 15.25 and arrive London 17.15.

LONDON DAY BY DAY

A weary telephonist said her telephones were "going all day long" about it.

Competitors were asked in February to send stamps and addressed envelopes with their entries. But over 1,000 were received. I was assured yesterday that they are not lost. They are being "slowly but surely" returned and arrangements can be made to collect manuscripts in person.

But if the idea is to attract fewer entries, the Spectator seems to be going the right way about it.

Among the angels THE first venture is an "angel" or "backer" of plays by Lord Gardiner, former Lord Chancellor, who was president of the O.U.D.S. in 1924. It is due not only to his love of the theatre but to a friendship on the distant side.

He is investing in Peter Gales' new production, the comedy "Look, No Hands" opening at the Fortune on the 10th. Lord Gardiner's wife, Joan Miller the actress, in the film "Too Young to Love." They met again after Mrs Gales' marriage and the new play was mentioned.

Lord Gardiner has sometimes been refused a visa by the Greek authorities. Another approach to a Greek poet also proved fruitless. Nevertheless, 10 poets from Britain, the United States, Israel, Austria, Poland and Rumania will read their own work in London, Cardiff and Edinburgh.

And at a launching party on the Mall on Tuesday evening, W. H. Auden, drawn there by Judith de Beer, was making sure that the timing of his contribution was strictly kept. But readers of their own poetry, he reckoned, were either too vain or too shy and over-running an allotted time could be construed as vanity.

Skaters' waltz noted TWO Frenchmen, Eric Bissonnats and his brother, who were climbing in the Plain Valley, 44 miles from Geneva, saw its potential as a ski resort and decided to build one. Their dream has now taken shape. M. Bissonnats told me yesterday.

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One, two, three, thud A WHOTENEE which turned up in a Nettlek (cushion) has been hung up in the bar of a local pub. Forty cars and the village carpenter made it for a three-legged bull.

Poets of the world NOT surprisingly, the committee responsible for Poetry International '71, which opens tonight at the Queen Elizabeth Hall, has found



Auden: reading tonight

that poets are not the easiest people to organise. But other problems are involved.

Antonin Dvorsek, for instance, has been refused a visa by the Greek authorities. Another approach to a Greek poet also proved fruitless. Nevertheless, 10 poets from Britain, the United States, Israel, Austria, Poland and Rumania will read their own work in London, Cardiff and Edinburgh.

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CONSERVATION VALUE OF TREES

SIR—Peter Simple's attack on the Forestry Committee of Great Britain and the Forestry Commission (July 6) is so contrary to ecological fact that his assertions cannot go uncorrected.

Britain more than any other country in Europe has an appalling record of the destruction of our natural forest by man's greed and thoughtlessness. It is almost entirely due to private forest owners and the Forestry Commission that we have any substantial areas of forest left.

Since the establishment of the Forestry Commission we have seen impressive efforts to reforest areas of the country which once carried trees. The fertility of these sites, and the degradation caused by man's past activities has necessarily meant the use of conifers, as these are the only trees which can cope with low fertility and severe exposure and make sufficient money to compensate the cost of planting.

To say that the plantations are for the most part dull and hideous shows the same short-sightedness which reduced the areas being reforested to their treeless state, and to claim that

the soil is rendered unfit for any other purpose betrays an ignorance of soil ecology which is frightening, not least because the view is so commonly held. While the conversion of broadleaved woodland and scrub to conifers gives rise to some concern, because of the shortage of broadleaved woodland in this country, the Forestry Commission's new hardwood policy has already recognised the dangers and goes some way to remedying the situation.

The reforestation of large areas of this country, whether by private landowners or by the Forestry Commission, is a major advance in conservation. The return of these areas to a woodland ecosystem opens up new possibilities for the future, and the conservation value of the conifer plantations themselves, particularly when they have grown through the early phase of establishment, is very much higher than is supposed by the casual visitor.

The fact that the plantations also make a small profit should be a matter of pride. Does not Peter Simple think that anything would have been done to "plant trees for people" if the taxpayer had been asked to subsidise the total cost?

J. N. R. JEFFERS, Director, Nature Conservancy, Grange-over-Sands, Lancs.

Lord George-Brown and Market entry terms

SIR—I was delighted to read (July 7) that my old friend Lord George-Brown has stated his views on Britain's entry to the Common Market. I have known George for many years and one of his great characteristics has always been his political honesty. Now, at last, a leading Labour politician has had the courage to state quite categorically that the terms now agreed by the present Government are very similar in every respect to those being negotiated by Lord George-Brown and Harold Wilson in 1967.

I sat on the Labour benches for nearly six years and during that time I had a fair indication of the general attitude. I regard it now as quite nauseating that this once great political party should find itself torn asunder by a lunatic fringe on the left and a bunch of little pinhead Englishmen on the right, led by the finest political contortionist of all time. If the Labour Opposition are going to destroy themselves for the sake of political advantage that's their affair. But thank Heaven there are a few honest men left—notably Roy Jenkins, George Thompson, William Rodgers and Tom Bradley. They know what is good for England and I hope that many of my party will follow them.

DAVID ENSOR, Labour MP for Bury and Radcliffe, 1964-70, Boxgrove, Sussex.

When Maltese see British buying the best

SIR—I have been a "permanent resident" of Malta living in a Maltese (not a British resident) community for 5½ years. I came to Britain just before the recent election for a three-month visit to family and friends. A letter just received from a British friend living in Malta tells me that the immense jubilation not only in Valletta but also in the villages over Mr Mintoff's victory.

The reasons for this are clear to me. The majority of the poor Maltese—and most are very poor by British standards—are fed up with the British. And perhaps I can understand better than most Britons why. For too many British have come to Malta far too quickly. The great majority are retired and wealthy, and with ample leisure, they are able to afford an idyllic life by the best of everything, food, houses, cars, boats and household goods: good for business, no doubt, and benefiting shopkeepers, builders and business and professional men generally, but leaving the bulk of the poor Maltese (and I mean the vast majority, not the astronomical price-raisers, the cluttering up of their countryside, beaches, and especially their narrow roads with motor-cars.

This is the difficult situation that confronts Mr Mintoff. I am sure he is not anti-British or anti-foreign. He is merely and rightly, pro-Maltese. LENNOX JOHNSTON, M.B. Leicester.

Musicians' Union

SIR—The correspondence displayed up to date tends to show the Musicians' Union as a Draconian organisation dedicated to autocratic regulation of its members. It is true that little has been heard from the individual musician's point of view, not to mention the background which has given rise to the present apparent discipline.

Firstly it should be understood that music is a profession and the living gradually deteriorating over the last 20 years, not to mention the loss of status which has operated in parallel with this. The fact that 90 per cent of the membership consists of part-time or non-serious musicians may well be true, but it should not be implicit in the face-value of this statistic that this majority are part-time by choice or even that they lack professionalism.

Charity bands usually make news, but musicians who play in pit orchestras have dispositions equally as this as to the variety of stars whose apparent altruism notches up the points on their personal publicity scale. The musician, who all too often is just a mere backing to a so-called star, receives a wage which might well be regarded by some as being in inverse proportion to the skill and expertise which he brings to the exercise. Too often he is taken for granted by both stars and public, and he is surely entitled to some pecuniary protection against the mere exploitation of his artistry.

The Musicians' Union could well have a good case for its militancy, whatever has passed for its militancy. G. R. FITTON, Bristol.

'Death of Actacon'

SIR—In his informative report in The Daily Telegraph of July 6, regarding the financing of the possible purchase of Titian's head of Actacon for the nation, Mr Robert Adam has recently omitted the fact that the National Art-Collection Fund has stated that it is prepared to contribute a substantial sum, upwards of £100,000.

It may be added that this offer was made notwithstanding the fact that there has as yet been no announcement that members of the Fund are to be exempted from payment of admission charges, as is unquestionably their due.

Accordingly the amount of £750,000 to which Mr Adam refers as outstanding should be proportionately reduced. As far as the balance is concerned it should always be borne in mind that the Eschermeier recently appropriated some £344,000 from the residuary estate which Sir Robert Hart had bequeathed to the National Gallery.

Re-thinking history

From Mr JOHN STOKES, M.P. (Con.) SIR—Is there no end to the idiosyncrasies of the race relations fanatics? Some time ago I read of suggestions that we should alter the teaching of Christianity in our schools in order to make it more easily assimilated into other religions. I have also seen suggestions that Christian marriage should be modified to take account of polygamy among immigrants.

Now we are told by the Community Relations Commission (The Daily Telegraph, July 5) that "British history could be reconsidered in the light of children of Asian and Caribbean origin in our classrooms." The Slave Trade and the Indian Mutiny need to be closely examined in this light, say the Commission. But this is not all; according to the report the Commission urges re-examination of the entire curriculum and "positive re-orientation" of courses in history, geography, social studies, English, home economics, music, art, science, mathematics and religion.

What sort of people are they who say these things? Do they really wish to make our society by damaging its roots, or do they merely live in some wishy-washy dream world of a multi-racial society where facts are no longer facts? May I helpfully remind them that this country is still England with its own history, religion, laws, customs and so on, and the vast majority of its people wish it to remain so. JOHN STOKES, House of Commons.

Oiled birds

From Sir CHARLES WOOLLEY SIR—Re Mr Peter Candler's letter (July 5), may I say that my Society shares the view of the Royal Society for the Protection of Birds that its main and most worthwhile job is to concentrate on fighting pollution at source, not only for the sake of the birds but for all forms of marine life. Prevention is better than cure. CHARLES WOOLLEY, First Vice-President, International Society for Protection of Animals, London, S.W.1.

Waterloo Day

SIR—Many will surely have shared Prof. George E. Cooper's disappointment (June 23) at the absence of flags at Apsley House on Waterloo Day.

I was in Brussels on the eve of the anniversary however, and in contrast, in which the War Graves Commission has maintained the Waterloo Memorial in the Brussels Cemetery—in addition, of course, to the little group of war graves from the two World Wars. The British plot is a beautiful and restful place. J. H. RUSHTON, Bedford.

Most Reverend Primat

SIR—One might have expected that a correspondent of yours, such as Lord Gidley (July 5), who is constrained to refer so artlessly and circumlocutiously to the Archbishop of Canterbury as "the Most Reverend Primat" would have realised at least that an archbishop is Most Reverend.

J. C. DAVIS, Gloucester.

PETERBOROUGH

TUG-OF-LOVE BABY GIVEN TO FRENCH GRANDMOTHER

By ANNE SINGTON in Paris

THE 60-year-old French grandmother was yesterday awarded custody of tug-of-love baby Caroline Desramault, 16-month-old daughter of Mrs Linda Desramault, 21, of Newcastle upon Tyne, and her estranged French husband Rene, 27. The surprise ruling was made by the Paris Appeals Court.

The parents were given equal rights of access, but Mrs Desramault, of Newcastle upon Tyne, will have to give a week's notice of her visits to Mme Louis Desramault's home at Lens, Northern France. Her husband was ordered to pay her 500 francs (nearly £38) a month towards her travel costs.

Neither parent was in court for yesterday's ruling but Mrs Desramault, close to tears, said afterwards she was "very disappointed by this unexpected decision."

M. Desdamault commented: "This is what I have been expecting all along. I am very happy and now I am going straight to see Caroline."

Husband's appeal

M. Desramault was appealing against a decision by a Versailles court last May ruling that Caroline should spend three months alternately in Britain and France, until her parents' divorce is final.

Judge JEAN VIATTE said only the interests of the child counted. All "irrelevant considerations" had been set aside. The court had not given weight to the respective wrongs of the parents in their divorce case.

M. Desramault's lawyers had offered in evidence a doctor's certificate stating the child's health would suffer from frequent changes of country, diet, language and routine.

In an obvious effort not to shoulder the sole responsibility for deciding Caroline should live in France, the court said it "could not unmindful of the realities of a situation initially created by the decision of the Gosforth tribunal."

Last December magistrates at Gosforth, Northumberland, awarded Caroline's custody to her father and furnished him with documents enabling him to take her out of the country immediately.

Subsequently the Court of Appeal in London reversed this decision and awarded custody to the child's mother. But this decision is not valid in France.

The French court noted yesterday that Caroline's grandmother "perfectly fulfils the con-

ditions necessary for the favourable development of the child."

Mme. Desramault was overjoyed at the decision. She said at her Lens home: "I am so happy that at last I can relax and stop moving around among the homes of my friends, in fear lest someone would take Caroline away from me."

"OWN I can concentrate on bringing up 'la petite', who is such a lovely baby."

She said her son was already on his way to Lens to join her and Caroline. A friend said: "I imagine there will be champagne celebration in the family circle tonight."

Mme Desramault and the baby went into hiding last May to forestall any attempt by the baby's mother to enforce the Versailles ruling.

Review in year

The new ruling theoretically comes up for review when the divorce is pronounced, probably in about a year's time. Meanwhile, the court has called for an investigation on both sides of the Channel to establish which parent can offer Caroline the better home.

The nearest French consul to the mother's family in Newcastle will be asked to supervise inquiries in Britain. But, in the majority of cases provisional measures for custody of children are perpetuated in the final divorce act.

ENGLISH PROCEDURE

Child's welfare paramount

OUR LEGAL CORRESPONDENT writes: It would be unusual for an English court to give even temporary custody to a grandparent unless it found that both parents were totally unsuitable to look after a young child.

One factor that may have weighed heavily with the French court against returning the child to custody of its mother in England, is that once back within the jurisdiction of the English courts, it is unlikely it would ever be returned to France.



Mrs Linda Desramault leaving Heathrow Airport for Paris yesterday.

Stafford case MP gets 'keep off' threat

By T. A. SANDROCK Crime Correspondent

MR GEOFFREY RHODES, Labour MP for Newcastle-upon-Tyne, East, who has been trying to get the Stafford murder case reopened, has received an anonymous letter warning him against further interference.

The letter, bearing a Leeds postmark, said: "Do not interfere with this matter of the Stafford-Luvaglio conviction. There are very big fish involved. It is nothing to do with an MP."

The case referred to was that of Dennis Stafford and Michael Luvaglio, who received life sentences in 1967 for the murder of Angus Sibbett, a "one-armed bandit" manager.

There had been information that the two men were wrongly convicted, and as a result mainly of Mr Rhodes's efforts, the Home Secretary has agreed to study the case in the light of the new information.

TV team threatened

Mr Rhodes said yesterday that he did not consider the letter was a physical threat, and therefore had not reported it to police.

But on Wednesday he learned of threats and interference with a television team investigating the background to the case.

Members of the team were followed, and one was threatened by telephone to "lay off or you will be done over."

Their hotel rooms were entered and tape recorder files, papers and other documents examined.

Some of them found witnesses reluctant to speak and apparently scared, and were of the impression that they had been "got."

"The letter was sent to me at the House of Commons," Mr Rhodes said. "It was on a sheet of blue writing paper printed in capitals with a ball-point pen."

"It seems odd to me. If the wrong men have been found guilty and a guilty party had got off the hook would have expected him or them to keep their heads down and say nothing."

"I am discussing the matter with Mr David Taylor, who was with the B.C. 24 Hours team to decide whether or not we should ask for a police investigation."

ROCKET ATTACK KILLS GIRL AND WOMAN

By Our Jerusalem Correspondent

Israeli troops and police yesterday searched the area east of Patah Tikva, six miles from Tel Aviv, for the site from which five Katyusha rockets were fired, killing a five-year-old girl and 71-year-old woman.

Nineteen people were wounded, two seriously. In the attack on Wednesday night, which damaged a home for chronically ill old people, a school and densely populated living quarters in the town.

Police clamped a total curfew on all Arab villages in the region, some of which are in Israel and others in the occupied areas. It was the second attack on Patah Tikva since the June, 1967, war.

Arabs say, 'We did it'

OUR BEIRUT CORRESPONDENT cables: Arab commanders yesterday claimed responsibility for the attack in a statement by the general command of the Palestine Resistance Movement. It said a special commando group had fired 22 heavy rockets, inflicting "heavy losses."

RUNAWAY CAR INJURES BOYS

Three schoolboys eating their lunch sandwiches near their school playground were injured yesterday when a runaway car dived, Brighton.

Howard Minto, of Mill Rise, Brighton, and Garry Waller, of Valley Drive, Brighton, were "rather poorly" with leg fractures in the Royal Sussex County Hospital. Jonathan Grover, of Windmill Drive, Brighton, was "quite satisfactory" with head injuries.

Police seize photos of hall near radar site

DAILY TELEGRAPH REPORTER

WHEN the Women's Institute at Woodham Ferrers, Essex, arranged an exhibition of Essex rural scenes Mr Derek Lansdale, 36, took photographs of Edwins Hall, a Tudor house, nearby for his wife to take to the show.

But the hall stands near a secret radar station at Bushy Hill so Mr Lansdale was visited at his home in Mount Pleasant Road by the Special Branch.

"It was a horrible feeling," he said yesterday. "The police took away my films. I waited, not knowing what was going to happen. My wife was beside herself with worry."

"I telephoned to the police after two days. They brought the films back and apologised. I had done nothing wrong. I knew of the radar station—everybody around here does—but I was careful to avoid it."

"The pictures I took were of no consequence. I just thought a picture showing Edwins Hall would be interesting."

There were no signs in the area prohibiting photography. The only sign was one near the entrance to the radar station saying: "No unauthorised persons or vehicles beyond this point."



The Aga Khan, 33, and the Begum, 30, about to leave Heathrow Airport yesterday for Sardinia with their nine-month-old daughter, Princess Zahra.

Protests grow at corner parking ban

By PHILIP EVANS

PROTESTS over the Government's plan to ban parking within 20 yards of road junctions in built-up areas grew yesterday when residents realised that it will mean no parking at all in many short residential streets.

Several hundred miles of parking space will disappear when the restriction is introduced as part of a Road Traffic Bill to be presented by Mr Peyton, Minister for Transport Industries, later this year.

It will mean the loss of 80 yards parking space in every road except cul-de-sacs—enough for up to 15 cars—the loss of 160 yards round a crossroads and in a short road the loss of parking altogether.

There is little likelihood of councils providing enough off-street facilities to accommodate the thousands of motorists who will no longer be able to park outside their homes. Many councils, particularly in London, have not the space for car parks, even if they could afford to build them.

The fact that the homes of car-owners without a garage space may be outside the 20-yard limits will not ensure they will still be able to park. They cannot legally prevent displaced cars from parking in front of their home.

Watch for space

Typical of thousands of motorists who will be affected is Mrs Dorothy Hudson, of Rathbone Avenue, Hammersmith, who has parked nose-to-tail day and night.

Many houses in the road are divided into flats with as many as three car owners to a house. Her husband owns a car and so does her brother, Mr Frank Daborn. "We are just outside the 20-yard limit but I don't suppose that will mean anything in the rush," she said. "The nearest car park is half a mile away."

"My brother already walks to church on Sunday evenings because he knows he will never find a space when he gets home. He has to cruise round while I watch out from the window for a space."

"I have to rush out and hold the space until he comes round again."

Meters "freeze"

Hammersmith Council has frozen the introduction of parking-meter schemes until a review of parking space in the borough has been carried out.

A spokesman said one method of providing parking space being considered was ripping up pavements and allowing parking on the "herring-bone" style in streets facing railway lines.

Mr Peyton, in announcing his new road safety proposals, said the 20-yard ban was justified by the 2,000 fatal or serious casualties caused by parked vehicles at junctions.

Editorial Comment—P14

Baby in oven-like locked van was near suffocation

By ALAN PIKE

A SIX-WEEK-OLD baby boy was left for half an hour in the back of a van in an "oven-like" temperature at a Birmingham city centre parking meter yesterday.

He was freed by police and taken to hospital, where he was found to be "near suffocation," with a temperature of 106deg Fahrenheit (41C).

The baby was heard crying by two women traffic wardens. A crowd of angry women gathered as police used a master key to open the vehicle.

The baby was taken from a portable cot behind the driver's seat. A police spokesman said: "It was like an oven inside and the child was exhausted."

"The doors and windows were closed and the parking meter showed the van had been there for 33 minutes. The temperature outside was about 75 deg. F., but it would have been much hotter than this in the van."

Detained overnight

The baby was taken to Birmingham General Hospital and later transferred to the Children's Hospital where his parents, who live at Hensel Heathstead, Heris, were told he would be detained overnight.

A hospital spokesman said: "He is now in no great danger, but is being kept in for observation."

SPAIN TO FREE 180 DRAFT EVADERS

By Our Madrid Correspondent More than 180 Spaniards, all but two Jehovah's Witnesses, jailed for three years as conscientious objectors, are to be freed soon.

Their freedom has been guaranteed by a Parliamentary Committee approval of a Bill creating a special unit within the armed services for those who refuse to carry arms.

In a fierce debate on the Bill, Gen. Manuel Diez-Alegria, chairman of the Joint Chiefs of Staff, upheld the right of religious freedom. "Some people must be exempted from carrying arms," he said.

DESCENDANT OF MUTINEERS DIES ON PITCARN

By Our New York Staff

Mrs Flora Christian, a sixth-generation descendant of the Bounty mutineers, has died on Pitcairn Island, aged 62. The death reduces the island's population to 82.

She was the wife of a great-grandson of Fletcher Christian, the Mutineer who led the revolt against Lieut William Bligh in 1789.

News of her death was received yesterday from Mr Tom Christian, her son and Pitcairn's radio operator, who maintains a once-a-week short wave radio contact with the radio station of the Seventh-Day Adventist church in Glendale, California. Most Pitcairners are devout Seventh-Day Adventists.

Other Obituaries—P12

DIXIE-STYLE FUNERAL FOR 'SATCHMO'

By IAN BALL in New York

TRUMPETS were played by memory of Louis Armstrong yesterday in Preservation Hall, New Orleans, and in Manhattan thousands of mourners queued in sweltering heat to file past his body in a Park Avenue armory.

A huge crowd had been waiting for hours when the armory doors opened at 10 a.m. His widow planned to go to the armory last night to keep a last vigil at his side.

It was a deeply respectful crowd, most of them jazz enthusiasts, and men and women wept as the long queue moved past the coffin.

His funeral today in the New York suburb of Queens, where he lived quietly for the past 28 years, will have the strident jazz accompaniment of the traditional Negro funeral in New Orleans. "When the Saints Go Marching In" and "Just a Closer Walk With Thee" have been selected as part of the music for the service.

Peggy Lee will sing "The Lord's Prayer" at the service which is to be private.

Traditional music

In New Orleans, "Satchmo's" birthplace. "When the Saints Go Marching In" is played traditionally on the way back from the cemetery. "Just a Closer Walk With Thee" is usually played by the jazz bands accompanying processions.

The ageing jazzmen of New Orleans who knew "Satchmo" from his earliest years are planning a memorial service on Sunday. Plans were being discussed yesterday to borrow his early trumpet, now on display in the local jazz museum, for the playing of "taps."

The ceremony, in front of City Hall and not far from where he lived as a boy, will be "in the happy-go-lucky spirit he would have liked," according to one of the organisers.

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Earn. Yd. %	6.03	—					

Equity buyers lack enthusiasm: new tap keeps gilts busy

APART FROM arguments created by the Government's plans to press ahead with Britain's entry to the Common Market, there was little in the general news background to affect London stock markets yesterday. Dealers were again looking around for shares of companies likely to benefit from the successful conclusion of Common Market negotiations, but with the notable exception of Becham Group, British-American Tobacco and Imperial Tobacco, the market was short of ideas.

Other leading and popular industrial opened firm note, but business sailed off after mid-day and prices subsequently tended easier. The Financial Times Ordinary share index 2.4 higher at 10.30 a.m., was finally 1.2 better on balance at 385.0.

The market in British Government Securities was busy adjusting to the situation created by the appearance of the new tap stock Treasury 8½ p.c. 1997. The existing line of this stock closed unchanged at 297½, after 297½, but the old "tap" Treasury 9 p.c. 1992-96, rose 1 to 299½. The short tap Exchequer 6½ p.c. 1976, rose ½ to 248 on suggestions of official supplies of this stock may be running out.

Other good features were Treasury 8½ p.c. 1984-86, 1½ higher at 210, and Funding 5½ p.c. 1982-84, 1 up at 211. War Loan 3½ p.c. rose ½ to 233½.

Continued activity in the takeover stocks reflected the keen speculative interest in current situations. Will a counter-bidder appear for Truman Hanbury? That was the question occupying the attention of the market, but the performance of the company's shares, 2 up at 340, gave little clue to the answer. Current bidders, Grand Metropolitan Hotels, also held steady at 196p.

The Trafalgar House/Cunard situation provided another headache for those on the look out for a "quick turn." Cunard shares rose

to 181p on hopes that the TH offer will exceed the stated terms of "about 185p," but subsequently slipped back to 180p. A flurry of speculative activity in Westinghouse Brake, 12 higher at 242p, was accompanied by suggestions that Adoption which already has closed a large holding in Westinghouse, might decide to bid for the rest. Adeptan shares rose 5 more to 99½p.

After Wednesday's later fluctuations following the statement on the Rhodesian talks, Southern Rhodesian bonds were still in process of adjustment. The 2½ p.c. stock rose 2 to 247, but the 6 p.c. was 5 down at 245. The stocks were quoted on 5 to 10-point spreads and little business was reported. Turner and Newall rallied 4 to 144p.

The building sector was again the scene of buying activity, with speculation enlivened by suggestions of further takeover moves in the industry. Price and Pierce jumped 2½ to 406p on news of the offer from Tozer Kemsley, while Twyford made further headway to 105p pending the outcome of the bid from Glyndwr.

Other firm spots were Travis and Arnold, at 115p, Austin Hall, at 139p, Arromon Brothers, at 270p, Sharpe and Fisher, at 80p and W. G. Glossop, at 60p, the last named on the full report. A. P. Cement, initially good at 357p, reacted to 346p, a net loss of 7p.

Reeves and Sons moved up 11 to 165p on the talks with Heenan Bedford, while Andre Bernard

in Kwik Save, which ended 11 higher at 185p, after 187p. Anglian Food Group, however, fell 5 to 56p on the disappointing interim figures.

There was fairly good two-way business in property shares and several bright features emerged. These included Berkeley 12 higher at 145p, and North British, 9 up at 157p. Selected insurance shares were Legal and General, at 339p, General Accident, at 165p, and Commercial Union, at 455p.

Leading oils failed to hold the day's best levels, but the final tone of the market was quite satisfactory. British Petroleum ended at 616p, Barmula, at 460p, and "Shell," at 404p. In Australias, Woodside advanced to 78p before falling back on profit-taking to 69p, a net loss of 2.

End-account profit-taking left its mark on recent mining favourites. "Casta" and Selection Trust, the former closing 10 down at 262p and the latter 20 lower at 74p.

"Johnnies" eased to 515p, on the company's sobering statement on the Rhodesian mineral prospect, while small selling hit Lorch, at 91p. Charter Consolidated, at 256p, and De Beers did, at 218p.

Tailpiece

SINCE THEY were recommended in the Mercury column at 206p on June 7, the shares of Currys, the electrical appliance retailer, have gone from strength to strength and now stand at a peak of 256p. Some operators have been buying the shares in the hope that a bid will be forthcoming, a view presumably inspired by the recent General Universal Share offer for another high street name, J. and F. Stone. Since the Currys family is believed to have control, any takeover moves would have to meet the board's approval. It is understood that no bid moves are afoot at this stage of the game and none would be welcome since the company is very happy with its own trading prospects.

jumped 10 to 58p on takeover hopes. Active speculative demand was again reported in Dalgety, which ended 8 points up at 172p, after 180p, on persistent bid gossip. The absence of any fresh developments in the bid situation saw end-closed selling of Bovril, which closed 4 at 308p, after 302p.

Ozalid was sold after the results and closed 7 down at 232p, but buyers predominated in Hanson Trust, at 154p, Ralli International, at 127p, and Lancaster Carpets and Engineering, at 210p. After Wednesday's sharp advance on takeover hopes, A. H. Metzger reacted 6 to 19p on profit-taking.

Dealers were saying that the unquoted company, Heron Holdings, having dropped its takeover offer for Hollingdale Automobile, may now be looking at Glaxo, 7 up at 98p, or Tealemit, also 7 points better at 107. Still reflecting the results, G.E.C. rose further to 154p before closing 2 better on balance at 151p. Farnall Electronics were good at 195p, a rise of 10.

Renewed gossip that Spear and Jackson is considering an offer for Edgar Allen saw the latter's shares hit a new peak of 262p before falling back to 252p, a net rise of 2.

Sudden demand for leading machine tool makers, Alfred Herbert, caught dealers on the hop and the shares jumped 6½ to 50½p. Blackwood Hodge fell 15 to 290p on the interim report, but Mitchell Somers hardened to 24½p ahead of the results, due July 21.

Stock shortage accentuated a rise

BRITISH FUNDS

Stock	Price	+ or -
British Fund	100	—
British Overseas	100	—
British World	100	—
British Empire	100	—
British Commonwealth	100	—
British Industrial	100	—
British Commercial	100	—
British Property	100	—
British Infrastructure	100	—
British Energy	100	—
British Resources	100	—
British Services	100	—
British Finance	100	—
British Insurance	100	—
British Transport	100	—
British Media	100	—
British Retail	100	—
British Food	100	—
British Beverages	100	—
British Pharmaceuticals	100	—
British Chemicals	100	—
British Electronics	100	—
British Computers	100	—
British Telecommunications	100	—
British Utilities	100	—
British Water	100	—
British Gas	100	—
British Electricity	100	—
British Nuclear	100	—
British Space	100	—
British Defence	100	—
British Aerospace	100	—
British Shipbuilding	100	—
British Ship Repair	100	—
British Ship Management	100	—
British Ship Finance	100	—
British Ship Insurance	100	—
British Ship Services	100	—
British Ship Supplies	100	—
British Ship Maintenance	100	—
British Ship Repairs	100	—
British Ship Overhaul	100	—
British Ship Refit	100	—
British Ship Conversion	100	—
British Ship Modernisation	100	—
British Ship Renovation	100	—
British Ship Restoration	100	—
British Ship Preservation	100	—
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British Ship Protection	100	—
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British Ship Education	100	—
British Ship Training	100	—
British Ship Research	100	—
British Ship Development	100	—
British Ship Innovation	100	—
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COMPANY HIGHLIGHTS

Francis Industries omits final

WITH THE group in the red to the tune of £881,705 pre-tax...

Pest hits Anglian Food

FOWL PEST has made it a tough first half for Anglian Food Group...

Wellman beats target

THAT DECISION four years ago to go for sophistication rather than size...

Brentnall seeks quote

AT Brentnall Board, the insurance broking group, first-half pre-tax profits...

More from Ozalid

ANOTHER year of record-breaking profits...

Utd. Gas softens blow

ALTHOUGH the United Gas Industries total dividend for 1970-71...

New issues success

GOOD NEWS for the stock market is that both of yesterday's new issues...

Jobs found for redundant BNEC executives

ABOUT 20 out of the 75-strong executive staff of the doomed British National Export Council...

INVESTMENT & BUSINESS

City Editor KENNETH FLEET

DAILY TELEGRAPH CITY OFFICE

112 Queen Victoria Street, London EC4P 4BS Telephone 01-236 8925/9

Tozer, Kemsley buys Price and Pierce for £7m

By RODNEY LORD

AFTER a courtship lasting four years, Tozer, Kemsley and Millbourn...

The loan stock is convertible at 150 p a share between 1974 and 1978...



Mr. K. A. THOROGOOD, managing director of Tozer, Kemsley and Millbourn (Holdings).

Penguin shares rise on Pearson bid progress

SHARES in Penguin Publishing closed 8 higher yesterday at 72 1/2...

Fewer but more spectacular business failures

MORE EVIDENCE that business failures are bigger but fewer this year emerged yesterday...

Signs point to Bats takeover in U.S.

RECURRENT suggestions in the stock market that the British American Tobacco giant is about to conclude a deal to buy a major American food group...

The talk is that the merger will be effected through Bats' American subsidiary, Brown and Williamson.



In tomorrow's Family Money-Go-Round: FIXED INTEREST: Stuart Haverstock continues his series on the fluctuations of the gilt-edged market...

Liquidation of the late IRC's estate

BY THE CITY EDITOR

THE GOVERNMENT yesterday formally put the "for sale" notice over the £105 million portfolio inherited from the Industrial Reorganisation Corporation...

Mr. Davies, Trade and Industry Secretary and ex-Hill Samuel, announced in the Commons that the merchant bankers had been called in to act as general financial consultants...

There is unlikely to be a headlong rush to New Court. The bulk of IRC's portfolio comprises short-term unsecured loan stock...

George Kent, the instrument group, is the most interesting equity element and Sir John Davis of Rank Organisation probably the most interested bidder.

IRC paid £6.5 million for its stake in Kent at 165p a share when it started Sir John and Rank three years ago.

The market value of IRC's quoted investments was £17.5 million at April 30 according to the valedictory report also issued yesterday.

A ring of anti-climax

There are also equity holdings in Chrysler, in machine tools via Herbert-Ingersoll and Kearney and Truckers, the nuclear industry via Nuclear Enterprises...

The exercise has the ring of anti-climax after the four active and controversial years of IRC intervention and "restructuring".

Jobs cuts, price rises as Jofeh quits BSA

By JOHN PETTY

BIRMINGHAM Small Arms just might end the contract of Mr Lionel Jofeh, managing director of the motor-cycle division...

BSA issued a brief statement that Mr Jofeh was leaving "by mutual agreement and had resigned from the boards of the company and its subsidiaries."

Grant for UK mining exploration

By EDWIN ARNOLD

THE British Government yesterday took a major and decisive step forward to encourage the establishment of a domestic metal-mining industry...

Meanwhile, British and overseas mining companies are being encouraged to submit their exploration schemes to the Department of Trade and Industry for consideration.

ROYAL INSURANCE CHELTENHAM BONDS. Jointly sponsored by Cheltenham & Gloucester Building Society and Royal Insurance. Form with fields for name, address, date of birth, and signature.

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THE QUESTOR COLUMN

Walter Wellman Peter Duffy

ALD'S share price may have run events somewhat ahead of the figures, and possibly yesterday's 7p reaction to 332p in the year's peak is not too surprising. But the figures are excellent for all that.

With £1m profits rise what next for Ozalid?

Having notched up a 34 p.c. increase in pre-tax profits in the first half, Ozalid proceeded to just the same again in the second half to give £4.29 million for the year against £3.2 million for 1969, and while seasonal differences in earnings may not be all that important, in Ozalid's case the slight second-half improvement to 5 p.c. is welcome nevertheless.

Wellman on the rebound

WELLMAN Engineering's final figures are the best the group has managed for six years, and at £881,000 before-tax profits top the half-time forecast by £36,000. They are 55 p.c. above last year's figure.

They still pale, though, beside the £1.74 million the group chalked up at the dizzy heights of the last steel cycle a decade ago. Had Wellman stuck doggedly to steel, it could (if British Steel Corporation orders come through and the industry isn't too put off by the Common Market spectre) be heading for those sort of figures once again.

But, taking the view that steady profits growth was more desirable than two or three boom years once every ten years, Wellman sought pastures new. The results of the Switch in emphasis nearly four years ago are those which are coming through now.

Turnover in the year to March 31 increased by 40 p.c. to £12 million. This owed much to diversification into equipment for non-ferrous metals, including the purchase of Albert Mann Engineering in 1969.

At the same time, margins widened as a result of the re-equipment and modernisation programme which increased "productivity, quality control and deliveries."

The group has also moved into conversion of industrial gas burning plant to natural gas, into solenoid gas valves and

other light, sophisticated activities. At the same time the crane side and some overseas activities have been cut out.

These activities should provide a more stable base while the steel re-equipment boom when it comes will add some excitement (nearly half the turnover is in steel). Thus yesterday's 5p rise to 38½p in the share price, which leaves the group selling at 9.8 times earnings, could be understating the potential.

United Gas repairs effective

SEEN against the background of the appalling half-time figures, United Gas Industries comes out of its 1970-71 year surprisingly well.

At the six months stage profits of £229,000 emerged (80 p.c. down despite the inclusion of British Thermostat) and everywhere one looked was disaster. Now, after some drastic surgery year-end profits on a comparable basis are £1.06 million (£890,000 time adjusted) against £1.2 million reported last year, or £875,000 pre-interest contribution in British Thermostat's losses.

The trick lies in the rapid closure of all the stricken projects at one fell swoop. The Link and Warrimplan central heating systems closed leaving £566,000 of losses (£339,000 net

of tax relief). Rolls-Royce cost £16,000 net, which after £47,000 of tax claw-backs leaves "exceptional costs" totalling £358,000. Other upsets have been charged to the reorganisation provision, set up out of combined reserves, including £195,000 attributable to the abortive gas cooker project.

Earnings, leaving aside the exceptional items, come out at 5.6p, putting the shares at their high of 52p on a rating of 9.4. Net of special costs the figure is down at 1.6p, resulting in a price/earnings ratio of 32. Working on the former the price ahead of the accounts looks fair enough.

Whesoe

IT LOOKS as if at least some of my reservations about Whesoe's future recovery were misplaced. For one thing future losses at Econo-Therm will fall on the creditors — Whesoe's full liability is covered in the £630,000 provisions.

Secondly, although the change in treatment of work in progress has brought cash in earlier, the impact on profits is held over until contract completion, except in the case of the nuclear contracts, so there is no "sweeping up" effect. And the lower depreciation charge reflects a reducing balance applied to a lower assets base—reported profits benefit, of course, but there have not been machinery write-offs at Stockton.

THE STANLEY WESTON GROUP LTD.

(Retail Chemists and General Wholesalers)

EXTRACTS FROM MR RALPH WESTON'S STATEMENT

The period under review has been one of consolidation and reorganisation with increased profitability in all divisions.

Group profit before tax for the year to 28th February 1971 amounted to £394,451 against £248,684, an increase of 58%. Profit after tax and minority interests was £247,699 resulting in earnings of 4.5p per share, against 2.2p. A final dividend of 16% is recommended, making 24% for the year against 22%.

In the chemists division our policy is to establish larger units offering an extended range of merchandise. Five of these are scheduled for opening in the next few months at Tottenham, Chelmsley Wood, East Grinstead, Salford and Wakefield.

Turnover in all divisions for the first quarter of this year is ahead of last year. Although the general economic situation suggests that the current year will not be an easy one, in the light of improvements introduced during the past year we face the future with confidence.

The name of the company is being changed to:

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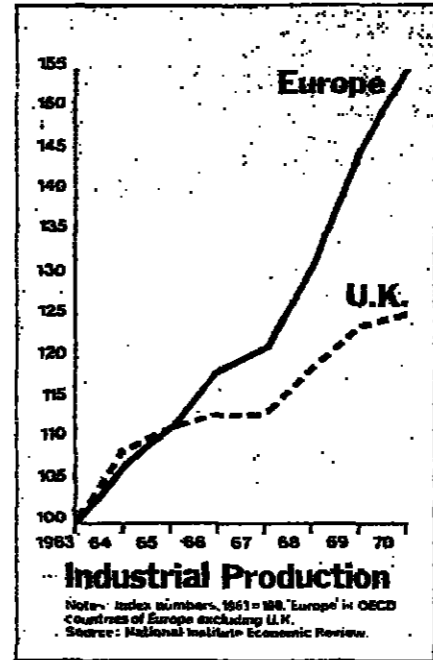
Merchant bankers Schroder Wagg now offer you the chance to share in Europe's economic growth.

Schroder Europe Fund is an authorised unit trust designed to enable United Kingdom investors to participate in a balanced portfolio of European stocks.

Three big advantages. Europe, with its wide spread of economies, offers you:

1. a high level of economic growth overall. In the Common Market countries, for example, industrial production rose by 6% per annum between 1963 and 1970. Market levels have not always followed this pattern, but such a steady rise in the level of industrial production must in the long-term be a strong argument in favour of investment in the economy of the area;
2. the scope to switch from country to country as fresh opportunities arise. This is obviously important since the investment attraction of different countries varies from time to time;
3. the opportunity to spread your investment over a wide area. Currently Schroder Europe Fund has investments in nine different countries.

Of course, results cannot be guaranteed and unit prices can fall as well as rise. With their wide international experience, however, Schroders are well placed to turn



substantial international and continental connections essential for managing a European portfolio. In addition, Schroder Europe Fund has an investment committee including representatives from leading European investment institutions.

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Beecham Group 1971

Some of the main points made in the 1971 Annual Report by Sir Ronald Edwards, Chairman of the Beecham Group.

We succeeded once again in achieving a significant measure of real growth. Sales rose to £181.8 million (an increase of 12.9 per cent over 1969/70) and Group trading profit to £34.2 million (an increase of 16.2 per cent), after charging research and development expenditure of £5.6 million incurred in the year. Overseas sales and profits were £98.8 million and £23.9 million, representing 54.4 per cent and 69.8 per cent of the respective totals.

Products Division. The Division's overseas sales of consumer products (excluding Horlicks, acquired in February, 1969) have increased by 81 per cent in the last four years. In 1970/71 they rose by 20 per cent. The increase covered all product categories and all the overseas areas in which the Division operates. The United Kingdom, like a number of other countries, suffered from severe cost inflation in 1970/71. Nevertheless, the Division's performance in the U.K. was satisfactory: the effect of an exceptionally mild winter on sales of our home remedies and health drinks was more than offset by buoyant sales of Beecham toiletries and soft drinks. Sales of the former increased by 16 per cent over 1969/70, and of the latter by 19 per cent.

Worldwide Analysis of Trading Profit by Area for the year ended 31st March, 1971	
	Trading Profit (inc. Royalties)
	£m.
U.K.	10.3
Western Hemisphere ...	6.2
Europe (excluding U.K.) ...	10.1
Other markets ...	7.6
	34.2

TRADING PROFIT/PRODUCT ANALYSIS:

PRESCRIPTION MEDICINES & ANIMAL NUTRITIONAL PRODUCTS

CONSUMER PRODUCTS

ROYALTY INCOME

Pharmaceutical Division. In 1970/71 sales of Beecham

prescription medicines continued to increase, both in the United Kingdom and in the Division's overseas markets. Once again, overseas business was particularly buoyant, exports from the United Kingdom and sales by overseas companies showing an increase of 29 per cent over the previous year. The year saw the completion of another major addition to our pharmaceutical research facilities, in the form of a new £1.3 million laboratory block at the Chemotherapeutic Research Centre at Brockham Park, Surrey. On the production side, construction work started on the new factory at Irvine, in Scotland, and we decided that the Division should also build a pharmaceutical plant in Singapore.

European Division. In 1970/71 the Division again achieved a high rate of growth. Excluding the three months' contribution by Fischer and Fischer, the West German manufacturers of Badedas bath products and UHU adhesives which we acquired last December, sales increased by 24 per cent over 1969/70. We are in the process of expanding the Fischer and Fischer marketing organisation so that it can promote Beecham toiletries

in West Germany as well as the Fischer brands. The Lancaster and Margaret Astor cosmetics businesses again made a substantial contribution to the Division's results, with Germany and Belgium responding well to new marketing investment.

In our European prescription medicine business, the major marketing development of the year was the establishment of a French company, the recruitment and training of a sales force and obtaining the necessary official consents to introduce our own brands of semi-synthetic penicillins in France.

Beecham Inc. In markets outside the U.S.A. both the prescription medicine and consumer products sides of the business maintained the progress achieved in previous years. Within the U.S.A. difficulties were encountered in both parts of the business, but the acquisition of S. E. Massengill, consolidated on April 1st, will considerably reinforce our position. Beecham Inc. now has a prescription medicine sales force three times as large as before, so that the marketing of our semi-synthetic penicillins in the Western Hemisphere is clearly going to be greatly strengthened. Moreover, Massengill's consumer products in the feminine hygiene field will significantly augment Beecham Inc.'s existing range, while the company's small veterinary business will provide a foundation for the marketing of Beecham veterinary medicines in the United States.

SALES £181.8M

PROFIT £34.2M

£16.4M

£13.7M

£4.1M

OUR DAIRY PRODUCTS INDUSTRY IS GROWING

THE DAIRY PRODUCE BOARD OF ZAMBIA operates two processing plants in Central Africa with a combined turnover approaching £4.5 million, and which is expected to double in the next 5 years. Continued expansion including a new £2 million plant for U.H.T. processing requires the following additional staff:

CHIEF ENGINEER

Minimum Basic Salary £24,000 p.a.
The appointee must be a member of a recognised engineering institute and a University degree holder in an advantage, although not essential. Applicants should have at least 10 years' varied experience including installation, maintenance and development of building and transportation maintenance. Candidates must be able to organise, implement, and control effectively the Board's engineering function which is responsible for assets valued at some £4.5 million. Experience in a food or beverage industry would be a distinct advantage, and preferably at a senior level.

CHIEF CHEMIST

Minimum Basic Salary £23,500 p.a.
The appointee must hold an appropriate degree, majoring in Chemistry or Bacteriology, and have at least five years' post-graduate experience as a practising Dairy Chemist or Food Technologist. He will have participated and supervised in quality control programmes preferably associated with milk processing and milk products manufacture, and will be competent with all quality control tests. Experience in product development and product formulation would be an advantage, as would control experience in a U.H.T. plant.

DAIRY ENGINEERS

Minimum Basic Salary £23,000 p.a.
Candidates should have at least 5 years' experience in a milk or food products processing factory. They must hold a recognised certificate or diploma in a suitable engineering. They will be responsible to the Branch Engineer for the maintenance of the milk processing and refrigeration plant, and for the training of personnel in one of the Board's factories.

A three-year contract of service is offered, including such conditions as 30% gratuity on satisfactory completion of the full contract, 4 days accumulative leave per month, 10 days local leave per year, educational allowances for children including a return air fare annually, and hard-furnished accommodation at a low rental. Return air passages for the successful candidates and their dependent families are guaranteed. Fully comprehensive details will be sent to short-listed applicants. These are first-class engineering opportunities with a high financial inducement to the right men. Application should include a detailed summary of previous experience and be addressed as soon as possible to: D.P.17928, Daily Telegraph, E.C.4.



Colliery Engineers for Australia

The Broken Hill Proprietary Company Limited is Australia's largest company whose interests include steelmaking (annual production about 7 million ingot tons), mining, shipbuilding and oil and gas production. Our collieries are located near the beautiful Pacific Coast 100 miles North of Sydney at Newcastle and 60 miles South of Sydney at Wollongong. The mines are fully mechanised and include two longwall units. Expansion has created the following career opportunities:
Assistant Manager
The salary will be negotiated from £3,900 per annum and subject to annual review.
Assistant Undermanager
The approximate salary is £2,650 per annum, plus shift allowances and production bonus.
Technical Assistant
The salary commences at £3,050 per annum, plus shift allowance and bonus. All posts have a minimum academic requirement of a First Class Certificate of Competency (Manager's Certificate).
Free passages for successful applicants and families are arranged; a settling-in allowance is paid; subsidised housing is available on arrival in Australia; a generous provident fund operates; free temporary life assurance is provided and generous medical benefits are available, 4 weeks' annual leave.
Please write giving brief details of age, marital status, qualifications and experience to the undermentioned address. Suitable applicants will be invited to complete a detailed application form.
A. S. Cornell,
The Broken Hill Proprietary Co. Ltd.,
Hanover House, 14, Hanover Square, London, W1R 0ND.

Ian V. Paterson, County Clerk, County Buildings, Hamilton.

OPPORTUNITIES FOR WOMEN SALES MANAGERS

A leading Cosmetics and Toiletries Company, part of an International Corporation, wants several women to be responsible for the management of sales in their in-store operations throughout the United Kingdom. They will set and maintain the highest standards, thereby ensuring that through on site training the consultants for whom they are responsible achieve maximum sales. The women appointed will be aged 28-45, able to travel extensively within their region. They will have had relevant management experience preferably, but not essentially, in the beauty aids, consumer products or fashion industries. **REWARD:** High negotiable salary plus bonus, with a car provided. Non-contributory pension scheme with life assurance, BUPA, generous expense allowances and other fringe benefits. There are excellent career and promotion prospects with opportunities for overseas travel at a later date. **Apply in confidence: Ref. 96/212A.**

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Telephone Winchester 66699

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over £9,000 p.a.

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Personal Selection Division
2 Cannon St. London SW1H 0DE

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Intwood Road,
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All replies in strict confidence to: The Personnel Officer, Reliance Plastics Applications (Inquiries) Limited, Reliance Plastics, 1500, 1501, 1502, 1503, 1504, 1505, 1506, 1507, 1508, 1509, 1510, 1511, 1512, 1513, 1514, 1515, 1516, 1517, 1518, 1519, 1520, 1521, 1522, 1523, 1524, 1525, 1526, 1527, 1528, 1529, 1530, 1531, 1532, 1533, 1534, 1535, 1536, 1537, 1538, 1539, 1540, 1541, 1542, 1543, 1544, 1545, 1546, 1547, 1548, 1549, 1550, 1551, 1552, 1553, 1554, 1555, 1556, 1557, 1558, 1559, 1560, 1561, 1562, 1563, 1564, 1565, 1566, 1567, 1568, 1569, 1570, 1571, 1572, 1573, 1574, 1575, 1576, 1577, 1578, 1579, 1580, 1581, 1582, 1583, 1584, 1585, 1586, 1587, 1588, 1589, 1590, 1591, 1592, 1593, 1594, 1595, 1596, 1597, 1598, 1599, 1600, 1601, 1602, 1603, 1604, 1605, 1606, 1607, 1608, 1609, 1610, 1611, 1612, 1613, 1614, 1615, 1616, 1617, 1618, 1619, 1620, 1621, 1622, 1623, 1624, 1625, 1626, 1627, 1628, 1629, 1630, 1631, 1632, 1633, 1634, 1635, 1636, 1637, 1638, 1639, 1640, 1641, 1642, 1643, 1644, 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Agrochemical Division

MARKETING MANAGER CROP PROTECTION

An outstanding opportunity for a Marketing Manager has been created in the Agrochemical Division following the recent merger of CIBA and Geigy in the United Kingdom. The Division will have a fully integrated marketing approach for the 1972 season.

The Marketing Manager will be directly responsible to the Marketing Director (Crop Protection) for market research, brand management and promotional activities for a wide range of herbicides, insecticides, fungicides and growth regulators many of which are novel products created by CIBA-GEIGY research.

Applications are invited from suitably qualified men, preferably graduates under 40 years of age, with successful experience in marketing specialty products.

The successful candidate will be based on divisional headquarters at Whittlesford, near Cambridge.

The post will carry attractive conditions of service consistent with the international reputation of the Group, and include a first class contributory pension fund and free life insurance. Assistance with relocation expenses is offered in appropriate cases.

Please apply in writing, giving age, brief details only of qualifications and experience, to:

R. E. S. Brimelow,
CIBA-GEIGY (UK) Limited,
Agrochemical Division,
Whittlesford, Cambridge CB2 4QT



PA ADVERTISING

2 Albert Gate
Knightsbridge London SW1
Tel: 01-235 6080

REPLIES: Unless otherwise stated, please send comprehensive career details to the PA Advertising office indicated, enclosing references. The closing date for applications should not refer to previous correspondence with PA, which will be forwarded direct, unopened and in confidence to the client unless addressed to our Security Manager listing companies to which they may not be sent.

PRODUCTION

A qualified Engineer is required to head up a large precision, mechanical engineering unit of a leading British public company which is substantially exporting business. The location is in the Home Counties. Candidates must have had several years' experience in the Works Manager role, preferably in a similar organisation, coupled with a proven ability in industrial relations matters. A car will be provided and there will be realistic assistance with relocation expenses. (London Office: Ref. 1/K7201/DT Manager)



Production Manager

Toiletries—Europe

The European Division of Becham Group Limited requires an experienced Production Manager to co-ordinate the implementation of the Division's production and technical policies in its toiletries factories in Western Europe. The appointment will be based at Brentford, but considerable European travel will be necessary. Applicants should have had extensive experience of the production and packaging of fast moving proprietary products (not necessarily toiletries) using modern management techniques, and should, for a period, have been in sole charge of a production unit. An engineering or scientific qualification is necessary, and some experience of purchasing is desirable. The successful applicant is likely to be in his late 30's or his 40's. A knowledge of European languages would be an advantage. This appointment provides an exceptional opportunity to join a fast growing section of a leading international company. An excellent salary with appropriate fringe benefits can be anticipated. Please apply giving details of age, qualifications and experience to: Mr. R. Girard, Personnel Controller, Becham European Division, Becham House, Great West Road, Brentford, Middlesex.

Company Production Controller

A leading supplier of components to the motor industry, employing over 1,000 people in manufacturing units to the West of Birmingham and a member of a Group of Companies, is about to undertake a major re-organisation of its manufacturing facilities. The company therefore wishes to recruit a Company Production Controller. He will be responsible for co-ordinating the production control facilities within separate product groups and assisting the Production Director in ensuring that the production units are fully utilised, controlling the stock levels and material scheduling. Candidates aged between 30 and 45 years should have had considerable experience in introducing new production control systems and be experienced in the methods of scheduling used by the motor industry and in modern stock control systems. An attractive salary will be paid to the successful applicant and the usual fringe benefits as a member of a large company will be available. (London Office: Ref. 2/C3027/DT Controller)



Analyst/Programmer

Software Design

MANAGEMENT SERVICES

Kent Automation Systems is a young progressive company with a highly successful range of process control computers and telemetry systems. We need a senior Analyst/Programmer to join an energetic team designing a new flexible computer control system which will ultimately incorporate multi-access, foreground/background systems and multiple computer systems. Full in-house facilities including discs, magnetic tapes and CRT's will be made available. We would like to hear from you if you are under 30, capable of working to tight time scales and able to come up with commercially viable solutions to major technical challenges. You must have had at least two years' assembly language experience in process control software, real-time on-line or time-shared operating systems and be able to use modular programming techniques. You are probably earning around £2,200 now. For further details please contact Mr. J. Hobson, Luton 25/40 during the day or Hitherston 229 outside working hours. Written applications should be addressed to: D. L. Bowden, Personnel Manager, Kent Automation Systems, Frederick Street, Luton, Beds.

Factory Engineer

Up to £3,000 + car

ENGINEERING

This is an attractive career opportunity near London with a well-known manufacturing Company which has a turnover in excess of £10m and is part of an International Group. The Factory Engineer will be responsible to the Factory General Manager for providing an effective, efficient and economic maintenance and process improvement service. His main initial task will be to effect major improvements in plant availability, maintenance standards and control. Candidates must be experienced maintenance engineers who have had a formal engineering training up to M.I.Mech.E. standard probably via an engineering apprenticeship. They must have several years' maintenance experience, some in a supervisory role, preferably in a process manufacturing industry and must have handled industrial relations matters with craft unions. The preferred age is between 30 and 40. Starting salary will be up to £3,000 p.a., a car is provided and prospects for the right man are excellent. (London Office: Ref. 3/K7200/DT Engineer)

Design Engineer

Manufacturing Equipment

A well known Company manufacturing consumables for industrial and domestic markets requires a first class Design Engineer in the Department controlling the design, procurement and installation of process equipment. The design requirement usually involves combining the adaptation and modification of commercially available units with original design to provide special purpose machines. Procurement, installation and cost control are further aspects with which the man appointed will be concerned. Suitable applicants will have had sound experience in the design areas involved and are likely to be aged between 26 and 30 years. They will either have served an apprenticeship and hold a minimum qualification of HNC or be graduates with relevant experience. The position is London based. Starting salary will be dependent upon age and experience but could be up to £2,750 for a particularly suitable candidate. (London Office: Ref. 4/H8237/DT Design)

Planning Analyst

c. £3,250

FINANCE AND ACCOUNTANCY

We are seeking to recruit a young qualified Accountant to assist in planning the future investment programme of our Industrial Gas Division ensuring that investment is directed into the most profitable outlets. It is essential that candidates should have had industrial experience in a management accounting function. Due to the considerable variety of projects they must be self motivating and able to communicate effectively with management at all levels. Promotion prospects within the organisation are extremely good and the Company offers the normal fringe benefits, including substantial relocation assistance. Please apply in writing, giving full details of age, qualifications and experience to date to: Christopher Hill, Personnel Administration Manager, Air Products Limited, Coombe House, St. George's Square, New Malden, Surrey.

Systems Accountant

A fast growing international company requires a young qualified Accountant for the position of Systems Accountant, based at its head office in a pleasant part of Cheshire. This is an interesting and varied position, responsible to the Controller, and will involve special projects concerned with the analysis and improvement of systems within the Accounts Department, the implementation of revised systems, and the setting up of accounting controls. A commercial background is desirable, with experience of systems work and a knowledge of computer application. The starting salary will be negotiated at around £2,500 p.a. and conditions are as for a company of this standing. (Manchester Office: Ref. 5/D9227/DT Accountant) Please send details to: PA Advertising Ltd., St. James's House, Charlotte Street, Manchester M1 4DZ, quoting the above reference.

THE HOSPITAL SERVICE

needs experienced

Work Study Officers

The Hospital Service offers a unique opportunity to practise work study in the widest sense and to enjoy a full and satisfying career. The range of working situations is tremendous, the challenge to the individual to find solutions to complex problems is considerable. We offer job satisfaction, sound prospects for promotion and a good salary to officers qualified and experienced in Work Study, and industrial experience in Process Biochemistry. Salary scale £1,767 to £2,217 (new entrants start on minimum of scale). For additional information ring Geoffrey Poxon, 021-454 4828, Extension 353. Application forms and job description (quoting DOB) from

Secretary, 146 Hagley Road, Birmingham B15 9PA, to be returned by August 15.

BIOCHEMICAL ENGINEER

WE REQUIRE a Biochemical Engineer for the Chemical Engineering Department. He will engage in scale-up studies in connection with the Institute's R & D programmes in Fine Chemicals and Biological Chemicals.

DUTIES: The main duties will consist of the design, commissioning and operation of a pilot plant activity concerned with the development of novel biochemical products and processes. The successful candidate will participate in project teams with the Institute's industrial experience in Process Biochemistry, Fermentation process technology or natural product extraction process technology would be particularly relevant experience.

STARTING SALARY: Appointment will be in the Senior Scientific Officer grade in a salary scale rising to £3,500 per annum. Starting salary will be commensurate with qualifications and experience.

APPLICATION FORMS are available from THE PERSONNEL MANAGER, INSTITUTE FOR INDUSTRIAL RESEARCH AND STANDARDS, FALLEN ROAD, DUBLIN 9, IRELAND, and should be returned, completed, not later than August 27, 1977.

ASSISTANT Production Controller

The Assistant Production Controller will be directly responsible to the Chief Production Controller for assisting in the day to day operation of the Production Control Department, covering Production Scheduling, Material and Stock Control. Applicants aged 28-35 should be conversant with all aspects of the Production Control function, preferably with experience in assembly and erection in the light/medium engineering field. Attractive salary, Contributory Pension and Free Life Assurance scheme. Generous holidays. Assistance with removal expenses.

Please apply to: Mr. K. Fletcher, Group Personnel Training Manager, Ernest Scragg & Sons Limited, P.O. Box 16, Macclesfield, Cheshire.

SALES ENGINEERS

CONSTRUCTION EQUIPMENT

REWARD £2,000 to £4,000

Personnel are being recruited by a newly formed Sales Division of a dynamic Public Company marketing advanced Pumping and Dewatering Equipment to the Construction Industry, Public Authorities and Industrial users.

The appointments will be on a Regional basis covering the U.K. and Eire.

Applications are invited from men with experience in the Construction or allied fields preferably with an engineering background and with a proven sales record or an obvious facility to sell.

Excellent terms and conditions of employment will be offered to successful candidates.

Write to S.E.17872, Daily Telegraph, E.C.4.

Donbros

TOP CLASS REGIONAL SALES MANAGERS

We are a leading Scottish Ladies knitwear company with a programme of expansion ahead. For this purpose we require Regional Sales Managers, one for our Midlands Region and one for our Southern England Region.

Experience of our product is not essential as full training in it will be given. The key prerequisites are: a successful record, at least at Regional Management level, in the application of modern marketing techniques and the ability to control and motivate sections of our sales force in a profitable and expansive approach to selling.

Salary will be negotiable, car supplied and contributory superannuation scheme is available.

Applications with full details of age, experience, etc. to: Mr. T. Brown, Sales Director, DONBROS LTD., Alloa, Scotland.

Gardners

Sales Office Manager

We require a Sales Office Manager for the supervision and co-ordination of a well-established technical Sales Office in the Electronics Industry.

Applicants, with previous experience in the Electronics Industry (preferably wound components), should have a commercial/technical background with expertise in negotiating with customers, estimating, preparing quotations, and contract and invoicing procedure, together with proven administrative ability. He will be responsible to the General Sales Manager. An attractive salary will be negotiated.

The Company is recognised as a leading transformer manufacturer with a progressive and enlightened management.

Our modern, well equipped factory and offices are situated in an attractive part of the South Coast near Bournemouth.

Applications should be addressed to: Dennis E. Wheatley, General Sales Manager, GARDNERS TRANSFORMERS LIMITED, CHRISTCHURCH, HANTS.

LEWIS & PEAT GROUP

ACCOUNTANTS

There is an opportunity for two experienced Accountants, not necessarily qualified, aged 25 to 40, to join the Lewis & Peat Group. Our appointment involves a substantial move to a new office for the substantial majority of the other will be to the Group Accounts subsidiary and the other will be to the Group Accounts department, which has a consolidating and co-ordinating function.

Knowledge of international commodity trading and/or merchandising would be an advantage. Salary in the range £2,500 to £2,750. Written applications, in confidence, stating current and previous employment, salary and other relevant information to The Secretary, Lewis & Peat Ltd., Plantation House, Mincing Lane, London, EC3M 3A.

Chief Accountant

£3,500 - £4,000 p.a.

We are a successful and expanding Lancashire based Organisation manufacturing and marketing a range of consumer industrial and household chemical products and are now seeking a first class Accountant to head our Accounting Organisation.

As a member of the senior management team, he will be responsible for the operation and development of accountancy control and all management information systems together with full responsibility for the total office administration.

He will need to hold a formal accounting qualification and have a record of past achievement and experience in contributing to a successful business. Above all, he must have a highly practical approach to business, possess drive and energy and essentially be profit orientated.

The likely age bracket is 30-40 and the salary will be negotiated in the range £3,500-£4,000 p.a. or Best if will be provided. We operate a pension and life assurance scheme and assistance with relocation expenses will also be available. Our own staff have been informed.

Applications which will be treated in confidence, to C.A.17854, Daily Telegraph, E.C.4.

New Scotland Yard

Publicity Exhibitions Organiser

A vacancy exists for a publicity exhibitions organizer (Assistant Information Officer) in the Publicity Branch of the Public Relations Department at New Scotland Yard.

Experience of exhibitions and display work essential, together with the administrative ability to organise standards and events from early design and planning discussions, through to the final stages of presentation, starting salary up to £1,429, with annual increments up to £2,010.

There will be opportunities for establishment and promotion.

POSTCARD to the Secretary, Room 733 (A10/DT), New Scotland Yard, London SW1H 0BG, for further particulars and application form.

Can you sell to Research Laboratories?

We are looking for a young man to sell cryogenic, electronic and associated instruments to customers in Physics Departments and Industrial Research Laboratories in the U.K. He should have a technical background in Physics, Electronics or Engineering. A knowledge of low temperature physics would be an advantage, but training will be given.

The successful candidate would have a proven record of sales experience and perhaps a degree or H.N.C. He would like to travel extensively and a company car can be provided.

We are a successful and expanding company of around 100 staff with an ambitious programme of new developments in instrumentation.

For information please contact The Personnel Secretary, 380, India Buildings, Liverpool, L2 0QE. Telephone 051-5156.

TRAINING OFFICER

For progressive Company in the electronics industry. The man appointed will be fully conversant with the training requirements and procedures of the Engineering Industry Training Board and will be capable of devising training programmes for operative, technical, clerical and supervisory levels through the use of skills matrix techniques.

The appointment carries an attractive salary and conditions.

Apply giving details of experience to date to: R. S. Davies, Personnel Manager, BELLING & LEE LIMITED, Great Cambridge Road, Hatfield, Middlesex.

THOMAS GOODE & CO. LTD.

London West End Fine China & Glass retailers, established 1827, require capable and well-educated

COMPANY SECRETARY/ACCOUNTANT

aged 30-35 and able to start early September to permit satisfactory take over of duties. Salary £2,500/£3,000 according to experience. Excellent prospects for man with general management ability.

Applications with full details to W. I. Campbell, 54, Old Broad Street, London, EC2M 1SA.

THE JOHN HOLT GROUP

Holt Engineering Limited require

Parts Manager

for the Apapa Depot

Candidates between the ages of 30-40 will be appropriately qualified academically and have complementary experience in Parts Management handling industrial diesel engines (ideally General Motors Detroit); diesel engine service experience would be an advantage. Previous overseas Agency experience would be an asset. Salary by negotiation.

Conditions: Initial tour of eighteen months, thereafter annual tours. Home leave one fifth of tour served. Free travel, free furnished accommodation, kit allowance, children's education allowance and other benefits, pension. Commission scheme based on net profit.

Apply in confidence to: Group Personnel Manager, John Holt & Company (Liverpool) Ltd., 380, India Buildings, Liverpool, L2 0QE.

Frank & Linda

two very different people
two very different jobs

Frank joined NatWest at 18 with 2 'A' levels. He started at the bottom handling routine jobs which are the basis of experience. He won a bank scholarship and spent a year at the Regent Street Polytechnic. Came back to branch banking, then Inspection Department and on through to his present position at 31 of Assistant Branch Manager.

Linda joined us at 16, 4 years ago, with 3 'O' levels. After an initial training period, she handled a variety of different jobs leading her to her present position in the Foreign Department of a large branch. She enjoys her work. It's all very interesting, involving her in credit facilities abroad, Bills of Exchange, arranging customers' holiday money, and so on.

For Frank, NatWest means a progressive interesting career. For Linda a happy interesting job. She's not a career girl and we don't expect her to be, although if she were the opportunities are there for both boys and girls. Find out more. Send the coupon to Mr. T. Kirkley, National Westminster Bank Ltd., P.O. Box 297, Throgmorton Avenue, London, EC2 2-0J, or call in and see your local National Westminster Branch Manager.

Name: _____ Age: _____
Address: _____

I am taking/have taken 'O' 'A' CSE DT/87

National Westminster Bank

Marketing-Hygiene Products and Disposal

Southalls, a name most women will know, are now actively engaged in a policy of increased expansion in the Welfare Division.

A businessman or woman preferably with marketing experience is needed, whose object will be the consistent improvement of profitability and who will co-ordinate marketing, sales force and administration generally.

This is a management appointment and the chosen applicant will be concerned with the complete marketing operation of a well known range of hygienic and related products for women. Relevant details to Mr. Allan McLean.

Welfare Division
Southalls (B'ham) Ltd.
Charford Mills, Birmingham, B8 3D2

An old established firm (4 offices) has an opening for a **CHARTERED SURVEYOR** Urban/Valuation

Candidates should have a sound professional background and be preferably in the age group 25/30 and able to deal competently with V.P. residential and other sales and all aspects of valuation and compensation work. Ability to mix at all levels. It is intended he should principally manage a branch office in an expanding Commercial Centre - MIDDLESEX/ESSEX. The post presents an interesting challenge with prospects of partnership for right applicant. Salary negotiable. Car provided. Details in strictest confidence giving experience, expected salary and earliest availability to A. S. Walker, Esq., F.R.I.C.S., 2, West Terrace, Redcar, Teesside, TS11 5BU.

ALSO

The firm is considering the appointment of an **IMPROVER** (Intermediate) to work from the GUY'S BOROUGH office under the principal, who good possibility of future advancement. Apply to A. S. C. Walker, Esq., as above.

Accounts Clerk

Gentleman required for Management Dept.

In Mayfair Estate Agents Computer exp. desirable (not essential). 9-5. No Sats. L.V.s, etc.

Apply Ref: D18,

Hillier Parker

May & Rowles

77, Grosvenor Street, London, W1A 2BT.
Telephone 01-629 7666.

MARKETING EXECUTIVE

Up to £2,500 +

required for a progressive company in the Manchester Area, who wish to increase their share of the market in sophisticated test equipment.

This is the ideal opening for an enthusiastic merchandiser to join a young management team and promote the Company's products. He will be involved in travel initially in the U.K. and eventually on the Continent and world-wide.

The ideal candidate who must have had marketing experience in the electrical or electronics field will have a good command of German with other languages an advantage. Preferred age 22-40.

The Company operates the usual fringe benefits including non-contributory pension scheme and a car.

Nothing will be disclosed to our clients until permission is given by candidates, please write briefly quoting reference number 4828 to:

Ashley Associates Ltd
PETER HOUSE, MANCHESTER M1 5BB
and at 48 St. James's Place, London S.W.1.

PRODUCTION MANAGER

Up to £2,500 p.a.

This is a NEW appointment in a small but expanding company situated in the Manchester Area who design, develop, manufacture and market a range of high quality special purpose electronic instruments. The company has a progressive management with positive ideas and the growth prospects are excellent. Initial salary is up to £2,500 p.a. plus non-contributory pension scheme. Preferred age 28-35.

The Production Manager will be responsible to the Managing Director for the overall control of the production function, and he will be expected to introduce production systems, controls and methods, ensure adequate inspection, and generally supervise the works personnel.

It is essential to be an experienced production engineer preferably with line management experience in electronic and mechanical instrumentation engineering. He must be conversant in production control and production engineering techniques, with a knowledge of quality control. An H.N.C. qualification would be desirable.

Nothing will be disclosed to our clients until permission is given by candidates. Please write briefly quoting Reference Number 4940 to:

Ashley Associates Ltd
PETER HOUSE, MANCHESTER M1 5BB
and at 48 St. James's Place, London S.W.1.

CHIEF CHEMIST

for leading European manufacturer of pipeline protective tapes. Salary £5,750 plus bonus. Age 28-40.

Experience of laboratory management and all aspects of R & D, preferably with adhesive and waterproofing materials for the construction industry. Full details to:

Technical Director,
WINN & COALES (BENSO) LTD.
Chapel Road, London, SE27.

COMMUNICATIONS ENGINEERING

GUIDED WEAPONS DIVISION BRISTOL

Communications Engineering

To meet a rapidly expanding work programme, engineers are required to join a multi-disciplined team undertaking varied and interesting tasks in the Communications Design Office of our Electronics and Space Systems Group, in Bristol.

The work encompasses many aspects of space and military communications systems, in particular analysis of existing systems and systems engineering of future space and airborne communications equipments. In this, emphasis is placed on aircraft aerial systems for present and future requirements.

We are looking for:

COMMUNICATIONS ENGINEERS with more than three years' experience in the theoretical analysis of analogue and digital modulation techniques.

RADAR/MICROWAVE ENGINEERS with experience in theoretical analysis and also hardware experience in the aerial, RF and IF interface areas. Knowledge of trends in aerial and RF technology for space and military communications would be desirable.

COMMUNICATIONS SYSTEMS ANALYSTS who have graduated in electrical/electronic engineering, particularly those who have served an apprenticeship. Experience is not essential. The work involves equipment assessment and analysis of performance by detailed study of assessment results.

Please write or telephone for an application form to:-

Recruitment Officer,
Ref. CW/16,
British Aircraft Corporation,
Guided Weapons Division,
Filton, Bristol, BS99 7AR.
Telephone Bristol 693831, Ext. 778.

BRITISH AIRCRAFT CORPORATION
The most powerful aerospace company in Europe

PROJECT ENGINEER

Wembley £2,500 - £3,500

Electro/Mechanical Design

COLUMBUS DIXON LIMITED, leading manufacturers of industrial cleaning and maintenance equipment, wishes to add to their project team and seeks a project leader who will be responsible to the Divisional Manager - R & D - in the first instance, for the design, and development for production of equipment using rotating or oscillating brushes.

He will have the services of a drawing office, experimental workshops and computer experience of routine design work is not essential.

Basic requirements

- * A.M.I.Mech.E or M.I.E.E. - preferably a graduate
- * Inventive ability to produce new models in the 1 to 2 H.P. range
- * A combination of electrical design expertise and experience of mechanical transmission systems.

Initial salary in the range £2,800 to £3,500.

Initial comprehensive details of your career and salary to date, which will be treated in the strictest confidence, should be sent to MD 076, Executive Selection Division.

Cooper Brothers & Co. Limited, Management Consultants, 11, Abchurch Lane, London, E.C.4.

Work Study Engineer

The Company, which produces high quality wallcoverings, packaging and display materials invites applications for the position of Work Study Engineer in its newly established Work Study Department.

Applications are invited from Work Study practitioners who will have had at least three years experience in a process industry and who will be able to produce evidence of their originality and expertise in the practice of the Work Study function.

The situation confronting the Work Study Department is challenging and should fulfil a man of energy and drive. It is expected that applicants will be within the age range of 25-40. It is in our interest to pay an attractive salary to secure the services of the right man. There are the usual contributory Pension Scheme and Life Assurance benefits.

Please apply in writing to:- **The Divisional Personnel Manager, Arthur Sanderson & Sons Limited**, Horsenden Lane, Perivale, Greenford, Middlesex.

Sanderson

PRODUCT MANAGER

Job Description:
The further development and implementation of the necessary plans to ensure a satisfactory growth and profit performance for the products under his control. These cover service and supply items used by most commercial and industrial organisations in the U.K. and represent a rapidly expanding part of the total company activities.

Personal Qualifications:

1. Age 28-40 years.
2. Highly motivated and profit orientated to achieve personal and financial reward through managing a successful sales and service organisation and attaining budgeted results.
3. Ability to work with, and through, people.
4. Good mechanical aptitudes and interests.

Experience Qualifications:

1. Significant and proved success in after-market sales and service work in commercial and industrial markets. The heating, air conditioning or refrigeration fields would be relevant.
2. Profit responsibility in a sales management position which included development and execution of plans to achieve budgeted results.
3. Engineering qualification desirable.

Responsibility in the Managing Director's Compensation by negotiation, car and significant fringe benefits.

Write for company application form to: P.M.17932, Daily Telegraph, E.C.4.

2 SECRETARY/SHORTHAND TYPISTS

required for
AMERICAN COMPANY situated in LIMBURG, BELGIUM

To work with Management Group.

Position requires:

- some knowledge of French an advantage
- ability to use dictating equipment
- capable of varied and interesting work.

Salary commensurate with ability. Accommodation and transport available. Send detailed application to: A.M.146, Vismerskeld 44, ANTWERP, Belgium.

M&D MERCK SHARP & DOHME LIMITED

This world-famous Pharmaceutical Company invites applications for

MEDICAL REPRESENTATIVES

in SURREY (Croydon area)

PART YORKS and PART NOTTS
CENTRED ON WORKSHOP

The Job - Is to introduce ethical pharmaceutical products of original research to members of the Medical and ancillary professions.

The Man/Woman - Will be Science Graduates or those with a sound scientific/medical background and aged 24-40 years.

The Post - Experience as a Medical Representative will be an advantage, though not essential, but in any case excellent comprehensive training within the Company is given.

The Present - Starting salaries are generous and are subject to regular review. Established representatives will be offered highly competitive salaries commensurate with their experience. Other applicants will start at a minimum of £1,400 per annum. A car is provided and daily expenses are reimbursed. The Company operates a Pension and Life Assurance Scheme.

The Future - Ambition is not thwarted within this progressive Organisation and the first step towards an exciting and rewarding career can be taken by writing to:

Sales Manager, Pharmaceutical Division,
Merck Sharp & Dohme Limited,
Hoddesdon, Hertfordshire.

Qualified Metallurgist

Teddington Aircraft Controls Limited,
engaged in the manufacture of high grade electro-mechanical aircraft equipment, require a well qualified man now.

A man with a broad knowledge of materials manufacturing processes and testing methods with several years' experience in Metallurgy behind him. He will take full charge of all metallurgical activities at the factory. He will also advise on the proper selection and use of materials with technical control of production processes (particularly heat treatment, brazing, welding and plating), and liaise with other departments with regard to the setting and maintenance of standards and the investigation of possible failures.

In return he will enjoy an excellent salary, prospects, and the sort of benefits expected of a successful company.

Applicants should write, giving full career details, to Mr. David Lawrence now.

**Teddington Aircraft Controls Limited,
Manor Works, Rowan Road,
Streatham, London, S.W.16.**

SALES REPRESENTATIVE

(BEDS, HERTS & ESSEX)

UP TO £2,250 including Profit Sharing

We are looking for an experienced Technical Sales Representative to join our team selling Conder Canopies, roofing system and ancillary products. He will be required to live in his area of operations which includes Beds, Herts and Essex and will be directly responsible to the Regional Sales Manager based at Burton-on-Trent.

Applicants should have a good general knowledge of the building industry, a successful sales record and be between 25 and 35 years of age.

A company car will be provided and benefits include a generous share of the profits, free life insurance, contributory pension scheme and four weeks annual holiday.

Applications, giving brief details, should be sent in confidence to:

Mr. N. Hoskins, General Sales Manager, Conder (Hardware) Ltd., Harman House, Andover Road, Winchester, Hants.

SHOP SUPERVISOR

HULL

A dynamic supervisor is required for the Ferensway Shop, Hull, who must be able to control and motivate the sales staff in selling electrical appliances in a highly competitive market, maintain window and in-store displays, assist with sales training in the shop and develop a high standard of customer service.

Salary within the range £1,842/£2,181 per annum. Applications, stating age, qualifications, experience and present position, together with the names and addresses of two referees, should be forwarded to:

THE MANAGER, HULL AREA,
YORKSHIRE ELECTRICITY BOARD,
FERENSWAY, HULL,
not later than 23rd July, 1971.

GROUP ENGINEER

William Nuttall Transport Limited wish to engage the services of an engineer to report to and advise the Group Managing Director on all matters relating to the adequacy, requirements and efficiencies of maintenance facilities at branches, the purchase and allocation of new equipment and the bulk purchase of consumable stores, etc. The position will involve the responsibility to make recommendations at any time necessary to ensure compliance with current and future legislation relating to these aspects of management. A degree in engineering and experience of road haulage equipment and its maintenance are essential. A planned programme of visits to branches will be necessary. A company car will be provided and membership of the Group Pension Scheme will follow a period of satisfactory service. Please apply in confidence, stating age and salary required, and giving details of education, qualifications and experience, to:

Managing Director,
William Nuttall Transport Limited,
Lancaster House,
70/76, Blackburn Street, Radcliffe, Manchester.

AMERICAN EXPRESS I.B.C.

Senior Insurance Representative
at UPPER HEYFORD, OXFORD

Applicants - Male - of over 25 years' experience should send application with salary history to: The Personnel Officer, P.O. Box 2, U.S.A.F. WEST KESLEIGH, Mids. Telephone: - 84316 5745.

THE POWER-GAS CORPORATION LTD

electrical engineers

required by Power-Gas, London, international contractors to the oil and petroleum chemical industries. Applicants must have experience in one or more of the following fields:

- Design of distribution systems including preparation of associated specifications for equipment and installation.
- Design of and/or preparation of specifications of control systems and conventional relay and/or electronics associated with power equipment.
- Responsibility for technical content of drawings and documentation.
- Electrical installations and procedures associated with contracting work on oil refinery engineering.

These appointments are permanent and pensionable, and conditions of employment are first class, and include up to four weeks' annual holiday entitlement according to age. Commencing salaries will be extremely favourable.

Please apply, giving full details of experience and qualifications etc. to:-

The Personnel Officer,
The Power-Gas Corporation Ltd.,
Balfour House,
119-125, Finsbury Pavement,
London, E.C.2.

POWER-GAS
In the Davy-Ashmore Group

RESIDENT ENGINEER

MERSEY DOCKS AND HARBOUR BOARD

Applications are invited for this appointment in the Engineering Division to supervise the construction of a dock shed at the South Wirral Dock No. 1, Liverpool. The project comprises pile foundations, structural steelwork and general civil engineering works.

Candidates should:

- Be Chartered Civil Engineers with at least 3 years' site experience as a Resident Engineer employed by Consulting Engineers or a Public Authority.
- The appointment will be for approximately 12 months' duration. The salary, which will be negotiable, will be in the region of £3,000 per annum.

Applications with full particulars of age, qualifications and experience should be addressed quoting reference No. DT to the Director of Personnel & Industrial Relations, The Mersey Docks & Harbour Board, Dock Office, Liverpool, L3 1BZ, to be received by not later than 13 July, 1971.

JOHANNESBURG CONSOLIDATED INVESTMENT COMPANY LIMITED

APPOINTMENTS AT RUSTENBURG PLATINUM MINES LTD. TRANSVAAL, SOUTH AFRICA

FOR PROCESS INVESTIGATIONS IN THE METALLURGICAL DEPARTMENT

PLANT METALLURGISTS	Three Vacancies: Hons. Graduates in Mineral Processing, Extractive Metallurgy or Chemical Engineering with not less than five years' professional experience. Plant Metallurgists report direct to Metallurgical Superintendent responsible for R and D.	Salaries: R390 to R345 p. month depending on experience.
TECHNICAL ASSISTANTS	Five Vacancies: Hons. Graduates in same subjects but with from 0-5 years' experience, to work with the Plant Metallurgists.	R335 to R390 p. month depending on experience.

The posts are permanent and pensionable. Subsidised housing. Excellent leave. Free travel to South Africa.

Write to J.C.I. RECRUITING,
51, ST. THOMAS DRIVE,
HATCH END, PINNER, MIDDLESEX, HA5 4SX.

TECHNICAL SALES REPRESENTATIVES

The Transmission Bearings Division of RHP has vacancies for additional Technical Sales Representatives to cover new territories being formed in the U.K.

Ideally, the successful applicants will be between 25 and 40 years of age and will have had previous technical selling experience, particularly in engineering consumables. The Company operates a continuous training programme, and consideration will also be given to those candidates with a good standard of education and whose general background and experience will enable them to make a successful career in this field.

Attractive salaries will be offered together with a bonus based on performance to target and the conditions of employment are as might be expected in a reputable company.

Please write in confidence giving details of age, education, previous experience, and present salary to the Personnel Manager.

Ransome Hoffmann Pollard Ltd
TRANSMISSION BEARINGS DIVISION
Ferrybridge, Knottingley, Yorkshire

STRUCTURAL ENGINEER (TIMBER) DESIGNER DRAUGHTSMAN

We are a medium-sized Company making Structural Timber, Industrialised Building Components and Specialised Joinery.

We require a **STRUCTURAL ENGINEER** to take charge of our Drawing Office and carry out some design work. We also require a **DESIGNER** and a **DETAILER**.

- (a) Previous timber experience is not essential, as training can be given.
- (b) We offer attractive conditions in a pleasant locality.

Replies to be marked 'D.O. Vacancy' and addressed to **Everet Manufacturing Ltd**, Harbour Way, Shoreham-by-Sea, Sussex, BN4 5HS.

£6,000-£9,000 p. a. CONSTRUCTION MANAGER-OVERSEAS

Required by International Oil and Chemical Process Plant Contractor

Candidate must be experienced, multi-lingual (French and English minimum) engineer to develop construction capability.

He must have proven track record, handling major turnkey projects overseas on direct hire basis. He will be required to locate overseas initially, with possibility of returning as London Office Construction Manager after 1-2 years.

Basic U.K. salary will carry 40% overseas incentive plus £150 per month living allowance. Excellent leave and employee benefits are offered.

Write giving full details of experience and salary requirement to: Walkley Hodgson Ltd., Dept. P-11, 105 New Bond Street, London W1Y 0AH. Applications will be forwarded in strict confidence, so companies in which you are not interested should be listed in a separate covering letter.

All applications will be acknowledged.

Freshwater Biologist

RESEARCH IN SUPPORT OF BIOLOGICAL MONITORING BY RIVER AUTHORITIES

Salary Range £1,527-£3,902 (under review)

The Natural Environment Research Council invites applications for this post which will be initially for a period of three years. The successful applicant will be accommodated at the Water Pollution Research Laboratory, Stevenage.

Initially the main objective is to review critically the literature on methods of collecting and treating data. It is likely that some field work would have to be undertaken in collaboration with River Authorities and Government and University biologists. The ultimate aim is to produce a small handbook on survey methods for use by River Authority Biologists.

Candidates should have a good honours degree in a biological subject and a sound grounding in mathematics and statistics with at least three years post-graduate research experience.

Entry point on the Salary Range will be according to qualifications and experience.

Superannuation arrangements will be under the Federated Superannuation System for Universities (FSSU).

Application forms and further particulars are available from the Natural Environment Research Council, 27/33 Charing Cross Road, London W.C.2, quoting reference E2/6/128. Telephone 01-930 9232 Ext 120. Closing date 6 August 1971.

NATURAL ENVIRONMENT RESEARCH COUNCIL

Opportunities for Salesmen

If you are between 25 and 35, married, and can prove a successful sales career in ethical pharmaceuticals or consumer markets and are ready to advance your career, read on:

Salary: £1400-£1800 + bonus + prestige car and expenses, pension etc.

Locations: North Lancs, Cheshire, Herts & Beds, West Midlands and Manchester

The Company: A large international pharmaceutical group whose products enjoy market leadership and offer vast growth potential

The Job: Your skills will be developed to equip you to detail the products to both professional and selected lay outlets

Personal Qualities: Self discipline, maturity, alertness, and team spirit

Qualifications: 4-5 'O' levels, including a science

If you meet these requirements please write, giving brief career details, quoting reference 826/WT/DT to

Robert Lee & Partners
Executive Selection Consultants
110 Cromwell Road, London W14 6JF

LIBRARIAN

A qualified technical librarian is required to take charge of the very busy library at Gas Council's Watson House research station. Experience of gas industry is not essential but the applicant must be used to serving scientists and engineers; also must be fully experienced in journal circulation, loan and purchasing of material, techniques. Salary in accordance with age, qualification and experience.

Apply in the first instance to The Director, Watson House, Peterborough Road, London, S.W.6, quoting reference DT/5649.

GAS COUNCIL

SALES REPRESENTATIVE

SHROPSHIRE/STAFFS

MYER'S COMFORTABLE BEDS have an opportunity for a young man as a sales representative for the above area. The successful applicant should be about 25 years of age, have already received a good basic field sales training, with a proven successful sales record selling fast-moving consumer goods, and be anxious now to move into the consumer durable field.

Starting salary around £1,650 per annum (including commission) and we would expect this to be considerably increased by the right man with the necessary drive and enthusiasm. A car is provided, plus expenses, and there is a non-contributory pension scheme.

Please write, giving full details, to:-
The Personnel Officer,
Horsfield Myers & Co. Ltd.,
Vauxhall Walk, London, SE11 5EN.

NAVIGATING OFFICERS

Is now the time to DECIDE?

Every Navigating Officer comes to a stage in his career when he wonders whether he is sailing with the right people, the right ships, the right flag. He should also consider whether he has the responsibility he deserves - whether the decisions he has to make in his job are as vital as they could be.

Shell are looking for experienced, certificated Navigating Officers at all levels, to give them the responsibility that goes with being part of the rapidly expanding Shell tanker fleet. In the tanker business we need really decisive officers. Turn-around times are short, and schedules are extremely tight. So we can't afford less than the best, and in return the rewards are high. Salaries rise to over £6,500, leave is generous, and those who have held their Certificate for at least a year can take their wife to sea on all voyages.

Could you be one of the Shell Fleet Officers?
Write now for more information or telephone 01-934 3968 or 4179 reversing the charges.

BE A SHELL FLEET OFFICER
SHELL TANKERS (U.K.) LIMITED,
STP/2 (DT), Shell Centre, London, SE1 7PQ

SALES ENGINEERS

Hawker Siddeley Dynamics Engineering are market leaders in the supply of automatic handling equipment to industry.

A challenging opportunity presents itself to Sales Engineers with a successful record of selling capital equipment to promote the Company's sales in their range of sophisticated mechanical handling equipment.

The areas to be covered are:-
SOUTHERN COUNTIES AND LONDON AND NORTHERN COUNTIES AND SCOTLAND

Applications, giving details of sales experience should be addressed to:
The Personnel Manager, (Ref 480)
Hawker Siddeley Dynamics Engineering Ltd.,
Manor Road, Hatfield, Herts.

L. LIPTON LTD

the fork-lift people

DEPOT MANAGER

Wanted for rapidly expanding and nationally known FORK LIFT HIRE and SALE COMPANY with Depots throughout the country. He is required to take complete charge of our London HIRE and SALE operation. This job offers tremendous scope and is a unique opportunity.

REPRESENTATIVE

LONDON AREA

We require an experienced representative to HIPE & SELL our complete range of new and second-hand fork lift trucks. This is a responsible post and offers a good salary together with a car, pension and sickness benefits.

Please send full details to Mr. L. Collor,
L. LIPTON LTD.
Phoenix Works, White Post Lane,
London, E.9

HOFMANN

AREA SALES REPRESENTATIVES

Due to continued expansion we are seeking to appoint sales representatives. Applicants should be between the ages of 25-45. Previous sales experience in the garage equipment field is essential.

A car is provided, salary commensurate with experience. Applications outlining career to date should be addressed to:

Managing Director,
HOFMANN BALANCING TECHNIQUES LTD.,
44A, Starforth Lane Trading Estate,
Chesterfield,
Derbyshire.

سكزا من الأصل

ASSISTANT PLANT ENGINEERS

c. £3,000

As a result of promotion, applications are invited from suitably experienced and qualified engineers for the above positions in the Plant Engineers Department, based initially at the Gas Council Operational Centre, Hinckley, Leicestershire.

The duties will be primarily associated with the commissioning and operation of large gas turbine powered compression installations, but may involve similar responsibilities in connection with natural gas reception terminals and liquefaction and storage plant. Successful applicants will be responsible for the implementation of routine involving administrative staffing and subsequent operation and maintenance.

Previous experience of gas turbines and/or high pressure compression equipment coupled with training and qualifications in mechanical, electrical or instrumentation engineering would be advantageous. Applicants should be prepared to travel frequently involving occasional commitments away from home. Consideration will be given to successful applicants' present area of residence relative to their future operational location in considering any necessary to move.

Commencing salary will be in the region of £3,000 per annum.

Application forms can be obtained from the Personnel Manager, The Gas Council, 55 Bryanston Street, Marble Arch, London W1A 2KZ, Tel: 01-723 7930 ext. 2508, quoting reference PS/PE/768/DF.

GAS COUNCIL

Accountant

S.W. London c. £2,500

A vacancy for a qualified Accountant has recently arisen in a large toy manufacturing Public Company (turnover £40 million). Applicants should be recently qualified A.C.A., A.C.C.A. or A.C.V.A. and previous experience in industry is not essential.

The successful applicant will deal with a wide variety of factory and commercial accounting work and he will be responsible to the Divisional Financial Controller for the supervision of the Wages and Costing Departments. This is an ideal opportunity for a young accountant (21-27) to widen his experience and to assist in the installation of control systems shortly to be transferred to computer.

An attractive salary will be offered together with excellent conditions of employment. Prospects of career advancement are good.

Please apply in writing giving full details of age, qualifications and cases to date to:

Miss W. Banfield, T/Ang Pedigree Ltd., Mortons Road, Menton, S.W.19.

Triang

SURVEYORS FOR HULL PLAN APPROVAL

LOYD'S REGISTER OF SHIPPING

Applications from men with sound experience in the design of structural steel-work of ships are invited. Appointments as Ship Surveyors in the Plans Department at our Headquarters in London. Applicants, preferably between the ages of 28 to 35 should have held a position of some responsibility in a shipbuilding design and/or drawing office and be conversant with the calculations associated with the steel structures of large ocean-going ships. Minimum qualifications are: Higher National Certificate in Naval Architecture (with endorsement preferred). Experience in computer work in advanced structural analysis advantageous. Appointments are permanent, progressive and pensionable. Commencing salary will be commensurate with qualifications and experience. Applications, giving brief personal particulars, qualifications and details of career to date should be addressed to: The Secretary, Lloyd's Register of Shipping, 71, Fenchurch Street, London, EC3M 4BS. Reference "P.L."

WEST PAKISTAN - U.S. \$9,000

Field Representative

Wanted for International American soft drink company. The job requires residence in Karachi, Pakistan, and would entail supervision of selected bottling in Pakistan. Marketing experience of fast moving consumer products is desirable. Applicants should be at least 25 years old. We offer housing allowance, medical insurance and non-contributory pension scheme and a share after a qualifying period. Paid home every two years.

For giving full personal and career details to: SEVEN-UP (GREAT BRITAIN) LTD., 58, Pall Mall, London, S.W.1.

FLYING INSTRUCTORS

Continually expanding programme in the Middle East has resulted in additional vacancies for experienced (C.P.I. Jet Provis) and Flying Training out, which we are operating in the Gulf area of Middle East. £5,000 per annum. Generous tax reliefs. Accommodation and an excellent standard of catering are provided free for unit commander and staff, with home leave, normally every 7 weeks, with home passages. Assistance will be given with free air passages. Assistance will be given with family accommodation is required. Apply in the first instance, quoting Ref: PERSONNEL MANAGER, NETWORK SERVICES LTD., Farnborough (Hamp) Airport, Christchurch, Hampshire.

INSTITUTE FOR INDUSTRIAL RESEARCH AND STANDARDS IRELAND ENGINEERS FOR INDUSTRIAL ENGINEERING

Applications are invited from experienced Mechanical and/or Production Engineers to join the staff of the Industrial Engineering Department. This Department offers advisory and consultancy services covering all aspects of engineering technology to Irish industry and is equipped to carry out instructed surveys on process plant; all the usual facilities of a modern research institute are available including a computer. Successful applicants will be required to show drive and initiative in diagnosing and solving manufacturers production problems and will be required to survey and assess the needs of particular industrial sectors. Due to the wide variety of projects handled and our policy of keeping abreast of the latest technology, a high degree of adaptability with the ability to absorb new techniques is required. A pleasant and mature personality is essential together with the capacity to deal with client's staff from shop floor to senior management level. Candidates should have an engineering degree or equivalent professional qualification and should preferably have a minimum of five years industrial experience. Appointment will be made at either Scientific Officer or Senior Scientific Officer level depending upon qualifications and experience. Salary Range: Scientific Officer £1540-£2862 p.a. Senior Scientific Officer £2685-£3300 p.a. CONDITIONS: 5-day week, non-contributory Superannuation Scheme, weekly non-contributory Superannuation Scheme, contributory Widow and Children's Pension Scheme. Application forms are available from the PERSONNEL MANAGER, INSTITUTE FOR INDUSTRIAL RESEARCH AND STANDARDS, BALLYMUN ROAD, DUBLIN 6, IRELAND, who should receive completed forms not later than August 5, 1971.

MARINE OFFICERS MOORING/BERTHING

Duel to programme of continued expansion International Marine Contractors have immediate vacancies for experienced Marine Officers for service overseas at marine oil terminals.

Applicants must have masters F.C. certificate and not less than two years' experience as chief officer or master in tankers with experience in berthing/moorings alongside ferries/Dolphins, conventional sea-lines moorings S.B.M.'s.

Appointments are on a bachelor basis and conditions include one month paid U.K. leave for each three month duty period with free return air passage for each leave, free messing, accommodation, laundry, medical, accident insurance, pension scheme, etc. Excellent tax free salary with annual increments for service.

Appointments are permanent and progressive and opportunities exist for promotion within the organization.

Please telephone 051-645 2171 for appointment or write to: Personnel Manager, LAND & MARINE CONTRACTORS LIMITED, FORT CAUSEWAY, BROMBROUGH, WIRRAL, CHESHIRE.

Chief Production Engineer

THE A.P.V. COMPANY LTD., market leaders in the process engineering field, manufacture plate heat exchangers, evaporators, pumps, valves and fittings, in addition to specialised fabrication. The main operating company in an international group with a £27.5 million turnover, it employs 2,000 people and requires, due to internal promotions, a Chief Production Engineer.

The successful applicant, who must be a qualified production engineer, is likely to be in the 35-45 age range. He will have had significant experience in the application of advanced industrial engineering techniques. His responsibilities will include leading established planning, methods engineering, rate fixing and tool design departments in which a total of some 80 staff are employed. He will be expected to ensure optimum utilisation of a skilled labour force, using a wide range of modern plant and equipment. His operations will be backed by a computer based production control system.

The Company will pay a competitive salary, offer normal large company fringe benefits and assist, where appropriate, with removal expenses.

Applications to: J. Bennett, Personnel Manager, The A.P.V. Company Ltd., Manor Royal, Crawley, Sussex. APV

OFFICE FURNITURE SALESMEN

Two experienced salesmen are required to launch a new high quality range of office furniture through distributors in the Midlands and North.

These new appointments will appeal to professional salesmen used to working on their own initiative as they will be expected to make immediate contributions to an exciting programme planned for 1971/72.

This is an opportunity for the successful applicants to join a newly formed division of one of the most progressive furniture manufacturers in the U.K.

A salary of up to £2,250 is offered with excellent commission rates and a company car.

Applications in writing with curriculum vitae should be sent to: Marketing Manager, Office Furniture Division, F. AUSTIN (Leyton) Ltd., Arisall Avenue, Leyton, London, E18.

SALES ENGINEER

A further opportunity exists to join the world's leading producer of linear motors, and benefit from climbing the ladder in a fast expanding and exciting new market. Although a Degree or equivalent qualification would be desirable, we are primarily seeking an enthusiastic and experienced Sales Engineer who has proved his selling ability, preferably in the field of electric motors and/or associated control equipment. Career prospects in this young and expanding Company with international connections are excellent for the right man. Remuneration will be primarily by salary, but with an incentive bonus on sales. A car will be provided, and normal fringe benefits included. Write or telephone: The Personnel Manager, LINEAR MOTORS LIMITED, (A member of the Herbert Morris Group of Companies), P.O. Box No. 7, LOUGHBOROUGH, Leicestershire. Tel. No. Loughborough 63123.

MECHANICAL HANDLING REPRESENTATIVE

Rapidly expanding Company selling range of warehouse loading bay equipment, including Dock Levelers, requires a capital equipment sales representative for the West Midlands and South Wales. Excellent basic salary, plus commission giving remuneration considerably in excess of £2,000 per annum for the right man. Position pensionable and company car provided. Apply: R. S. Stekvis & Sons Limited, Kingsmead House, Heigham Trading Estate, 100, The Road, Weston-on-Thames, Surrey.

Vestric Hospital Representatives

The Company Vestric is the largest pharmaceutical wholesaler in Europe, providing services to retail pharmacists, hospitals, clinics, veterinary surgeons and users of surgical equipment from 34 centres throughout the United Kingdom.

The Positions Hospital Representatives are required for the following areas: (a) South West England including South Wales (b) Midlands (c) North of England. They should have at least 2 years selling experience preferably with a pharmaceutical or hospital background, or if not, can demonstrate an ability to acquire quickly pharmaceutical knowledge.

The Company offers an attractive starting salary together with significant fringe benefits, which include Pension and Life Assurance scheme, profit sharing bonus, etc.

A Company car, currently a Cortina L, will be supplied.

Write in first instance to: The Company Sales Manager, Vestric Limited, Chapel Street, RUNCORN, Cheshire. A member of the Glaxo Group of Companies.

RTZ RIO TINTO-ZINC CORPORATION

Market Development Zinc Diecastings

Mazak Limited, the major producer in Britain of zinc alloy for pressure diecasting, is expanding its Market Development work in the field, and is looking for another energetic and enthusiastic man, preferably in the age range 25 to 40, to visit manufacturing companies to encourage and assist in the development of applications of zinc diecastings.

The appointment will be of executive status, offering interest, variety and wide scope for initiative and creativity.

In addition to the required personality, the successful applicant will have had extensive experience in the Diecasting Industry in technical sales, design and/or production, and will possess a technical qualification.

A competitive salary commensurate with age and experience will be paid and other benefits will include a non-contributory pension scheme and free life assurance. Expenses will be met and a company car provided.

Applications in writing giving an outline of qualifications, experience, present salary and age should be sent to: Michael Lidbetter, (DT), Group Personnel Services, The Rio Tinto-Zinc Corporation Ltd., 6, St. James's Square, London S.W.1.

MAZAK LTD IMPERIAL SMELTING RTZ

SENIOR ELECTRICAL DESIGN ENGINEER FOR AUSTRALIA

A well qualified and highly practical engineer is required by F. W. Davey (Pty.) Ltd., a sub. of the Pye group in Melbourne, to be responsible for the design and development of rotating electrical machines.

The company is Australia's present leader in the production of A.C. and D.C. machines, variable speed drives, and generating sets. Applicants, preferably aged 30/40, should hold a degree or membership of the IEE, and have at least 5 years' experience at a responsible level in the design and manufacture of D.C. motors up to 100 HP and A.C. alternators up to at least 500 KW. Starting salary around \$48,000 to \$A.10,000 p.a. (Approx. £4,000 to £5,000 p.a.) with a contracted 2 year initial term and superannuation after a qualifying period. Every assistance will be given by the company in migration which will be subject to the official assisted passage scheme.

Interviews to be held in London on July 26th

Please write full details of experience, age, qualifications, personal background, etc., or telephone for preliminary discussion to:

Group Personnel Executive, Pye of Cambridge Ltd., St. Andrews Road, Cambridge, CB4 1DP. Telephone Cambridge 58985, Ex. 28.

Applicants who responded to the ad. placed by Allen Davul Consultants on our behalf should not re-apply.

ASSISTANT SALES MANAGER SITE ACCOMMODATION

Required by an expanding timber framed system building company operating on a national basis.

Based at Crawley the successful applicant will be responsible for increasing our sales of site accommodation including labour camps. He is likely to be in his early thirties, familiar with system building and experienced in selling to the construction industry.

Please write, in strict confidence to: The Sales Director, YOUNGMAN SYSTEM BUILDING LIMITED, Manor Royal, Crawley, Sussex. Crawley 23411/29971.

A Member of the SGB Group of Companies.

TRAGONIC CAR ACCESSORIES SENIOR REPRESENTATIVES

POTENTIAL EARNINGS: £2,500+ Per Annum. Salary, Commission, Expenses, Company Car, etc. AREAS AVAILABLE:

- 1. Hampshire/West Country. 2. London/Sussex/Kent/Surrey. 3. North Midlands/North Wales. 4. Scotland/Northern Ireland.

Experience in selling Car Accessories NOT essential. All applications will be treated in strict confidence. Please write enclosing short relevant details to: The Sales Director, Tragonic Sales Ltd., 11-13, Baker Street, London, W.1. Tel. 01-255 4551.

WILLMONT BROS. LIMITED SERVICES MANAGER

Wish to appoint a responsible to the Board for the efficient overall running of their Depot and Plant and Transport Departments and other ancillary services. Please write to: The Managing Director, Willmont Bros. Ltd., 46C, London Road, Isleworth, Middlesex.

MOTOR CONTROL, FUSEGEAR AND M.C.B.'s

Applications are invited for the following vacancies: PRODUCT SALES MANAGER

Specialising in Fusegear and M.C.B.'s. Based at Blythe Bridge—close to Product Planning, Advertising and Sales Promotion, Quotations and Customer Liaison. A sound technical and commercial background is essential. Previous experience would be an advantage.

LONDON MANAGER Specialising in Fusegear and M.C.B.'s, and responsible for the existing Field Sales Engineers in London and Home Counties. Connections with Consultants, Local Authorities and Wholesalers are essential. Company car provided.

MARKETING SPECIALISTS Specialising either in Motor Control or Fusegear and M.C.B.'s. Based at Blythe Bridge providing a service to Field Sales and Customers on operations and technical matters. Previous inside or Field Sales experience in the relevant product group is essential.

FIELD SALES ENGINEERS (VARIOUS AREAS) Specialising either in Motor Control or Fusegear and M.C.B.'s. Area based, a technical background in the relevant product group is essential. Experience in inside or Field Sales is desirable. Minimum O.N.C. A company car is provided.

FUSEGEAR DESIGNER We are looking for one of the top men in the industry to develop an advanced range of Medium Voltage Switches and Fusegear for commercial and industrial applications.

These are senior positions. Salary will not be a limiting factor for the right man. Appropriate 7.5% benefits. Assistance with re-location expenses on suitable cases. Please write in strict confidence to the Personnel Director, Simplex-GE Limited, Blythe Bridge, Stoke-on-Treat, ST11 9LL.

A Company car, currently a Cortina L, will be supplied.

Write in first instance to: The Company Sales Manager, Vestric Limited, Chapel Street, RUNCORN, Cheshire. A member of the Glaxo Group of Companies.

Simplex-GE

Systems Controller circa £4,000

Our client, a public company, one of Britain's largest in its field, is expanding its computer activities in South East England, with the object of providing overall computer based management services.

A Systems Controller reporting to the Head of the Division, is required to take the major role in a new computer project of which his responsibilities will be to investigate, design and implement a total system for some 300,000 consumer accounts. He must be equipped to take full responsibility for all aspects of the project and in addition control a large staff of programmers and systems analysts and, in addition, liaise with a major software house which is likely to be engaged upon the project.

The successful applicant is likely to be presently employed as a D.P. Manager, Systems Manager or a Management Consultant preferably with experience of the consumer industry. He will have a wide managerial experience of design and implementation of computer based systems to meet management's needs and, in addition, will have been deeply involved in advising the users on related external systems and procedures.

Salary is dependent upon qualifications and experience but will be in the region of £4,000 p.a. and together with the envisaged rapid expansion of the division, promotional prospects are excellent.

Applications, which should contain full details of your career to date, should be sent quoting reference: CL 3255 on the envelope to:

Foster Turner & Benson Limited, Recruitment Division, St. Alphege House, Fore Street, London EC2Y 5DP.

Should there be any company to whom you do not wish your application to be forwarded, please advise us in a covering letter omitting the reference number on the envelope.

sales consultants Vehicle Leasing c.£1800 + car

Controlled Cost Motoring Ltd., a member of the Lex Service Group, is one of the largest and longest established vehicle leasing companies in the Country. To complete its expansion programme, vacancies exist for Sales Consultants in Glasgow, Manchester and London.

Applicants must be experienced and successful salesmen, preferably from an industrial sales environment and possessing a high level of self motivation. Preferred age limits 25-35 and presently located in one of the above areas.

The first year's on-target performance (commission plus high basic salary) will be in the region of £1800 with company car provided. There are also non-contributory pension, widows benefit and sickness schemes in operation.

Write, giving brief details, to: Mr. D. A. Keeling, Divisional Training Manager, Controlled Cost Motoring Ltd., CCM House, 999 Chester Road, Stretford, Manchester, M32 0RB.

Lex Service Group

WEST'S PILING AND CONSTRUCTION COMPANY LIMITED

INSURANCE MANAGER

We require a young A.C.I.I., preferably with experience in the Construction Industry, to administer all aspects of the Company's insurance affairs, including claims.

The commencing salary is negotiable and the Company operates a contributory pension and life assurance scheme.

Please apply in the first instance to: The Office Manager, West's Piling and Construction Co. Ltd., Horton Road, Colnbrook, Slough, SL3 0BE. A member of the W.G.I. Group.

DELTA CAPILLARY PRODUCTS formerly NIBCO LTD.

require a MARKETING REPRESENTATIVE

for Lancashire, Cumberland and Westmorland. We seek a man who is enthusiastic, objective and willing to accept training. A background in sales or distribution to the Plumbing and Heating Trade would be advantageous. We offer in return a career with a sales orientated market leader, good remuneration, conditions, including superannuation scheme and company car.

Apply in first instance to the Sales Manager, DELTA CAPILLARY PRODUCTS LTD., 17 Station Road, Watford, Herts.

MANAGER TO DEVELOP BACON SALES, CUTTING AND PROCESSING OPERATION

A progressive appointment with excellent prospects in an expanding business for an applicant aged 30-35. Salary according to age and experience. Non-contributory Pension Scheme.

Please apply in writing to: Mr. R. Gardner (ADC/S3/T1), Staff Management Department, The Union International Co. Ltd., 14, West Smithfield, London, E.C1.

TYPEWRITERS AND ELECTRONIC CALCULATORS HUGEDISCOUNTS

10,000 Machines ALWAYS in stock! SEND FOR SUPER COLOURED CATALOGUE

BIRTHS ALLEN—On July 7, at 11.15 a.m. at St. Mary's Hospital, London, the wife of Mr. and Mrs. R. Allen...

MARRIAGES MORNING—On July 7, at 11.15 a.m. at St. Mary's Hospital, London, the wife of Mr. and Mrs. R. Allen...

DEATHS ALLEN—On July 7, at 11.15 a.m. at St. Mary's Hospital, London, the wife of Mr. and Mrs. R. Allen...

No. 14,175 ACROSS 1 The Machiavellian thesis worth a crown? (6)

DOWN 1 Postpone being repulsed (3, 5) 2 Rather, fizzle in a kirk somehow (7)

SOLUTION NO. 14,174 ACROSS 1 The Machiavellian thesis worth a crown? (6)

HEATH ATTEMPTS TO LASSO WILSON OFF MARKET FENCE

By ANDREW ALEXANDER

TRYING to corner Mr Wilson—whether on the Common Market or on any other issue—is among the least rewarding party pastimes.

Someone, usually Mr Heath, taunts Mr Wilson, and in due course the Leader of the Opposition rises, usually to ironic Government cheers.

But when it is all over it is found that Mr Wilson has diverted the argument from, say, prescription charges to, say, unemployment in Ulster.

Yesterday, at question time in the Commons (Report P8), Mr Heath had another go at yanking Mr Wilson off the Common Market.

He remembered that Mr Wilson had once said that V A T was one of the prices worth paying to get into Europe.

Mr Wilson rose slightly taken aback earlier in the afternoon to find that his warmest European ally was Mr William Price.

Mr Heath sprang to the defence of the V A T for its own sake. Mr Wilson countered with the reminder that Mr Heath had said on television during the election that a V A T was "no part" of Tory policy.

Mr Wilson went on to claim that a Tory Central Office man had been sacked for admitting that V A T was taken out of the party manifesto for reasons of unpopularity.

By the time Mr Heath had finished explaining what had happened in the official (not sacked) apparently, and why the Government had finally plumped for a V A T, it was the end of question time.

Mr Wilson was still on the fence—and smiling too.

Parliament—P8

Continued from P1

BBC defends Dimbleby

office with its rewards suddenly and unexpectedly, and include comments on the secrets that were being made public in memoirs.

On Nov. 5, Mr Dimbleby wrote to Mrs Castle, Messrs Wilson, Callaghan, Crossman, Healey and Jenkins, saying that he was preparing a documentary film for the BBC on the Opposition.

Messrs. Callaghan, Crossman and Healey expressed their readiness to take part on the basis of this letter, while Mrs Castle and Mr Jenkins expressed interest. Mr Wilson agreed to discuss the programme.

Within the BBC the proposed film was variously referred to as Her Majesty's Opposition, "The Opposition" and "Twelve Months an Opposition."

The title "Yesterday's Man" was finally decided upon by the producer and Mr Dimbleby in the middle of last April. It was known and accepted by their superiors.

Mrs Pope told the B.B.C. internal inquiry that the Scaffold were first approached for their contribution by her on April 15. The contract was negotiated during May and the music was recorded by the end of the month.

A count of the lines of transcript spoken, excluding questions, as against lines actually used, shows ratios varying between 1.44 and 6.1. The average ratio was about 12:1.

Commenting on much cutting, the report suggests that "some newspaper will do the same to this statement."

To give but one example of a common practice the reports of Parliamentary proceedings on June 17—the day of Yesterday's Man—were given in The Daily Telegraph, Times and Guardian—were cut in ratios of 20:1, 12:1 and 5:1 respectively to the full versions.

Dealing with the interview with Mr Wilson on May 11, the report says that following a disagreement on the appropriate use of certain questions, an undertaking was given to Mr Wilson on behalf of the BBC that a part of the film would be destroyed and all that was possible would be done to suppress the story of the disagreement.

"There was a lack of agreement between the parties in this undertaking about the extent of the film which it covered. A reference to what happened on May 11 appeared for the first time in the Press on June 10.

The report goes on: "The main element in the disagreement on May 11 was the propriety or otherwise of questions put to the Leader of the Opposition about his earnings from the publication of his memoirs.

"The Board, therefore, considered whether in a programme devoted to the personal and political problems encountered in Opposition, it was permissible and proper for a BBC reporter

Girl expelled HEATH

By JAMES O'DRISCOLL Continued from Page 1

claims that they are her own affair. So be it.

"If she wanted to live with this man, she could have gone into lodgings in the town, and no one would have worried—except perhaps her parents.

"Instead of going into lodgings she had this man with her, night after night, in the hall of residence, where such a thing was strictly forbidden under college regulations.

"That is a fine example to set to others. And she, a girl training to be a teacher, I expect the governors and the staff of the teacher training college all thought that she was quite an unsuitable person for it."

Five girls were found to have a man in their rooms during the staff raid on March 10. Three of the men were students, but Miss Ward's friend had no connection with the college.

Affair escalated Lord DENNING said that Miss M. R. Goddison, the Principal, was minded to bring the cases informally by bringing them before the house committee.

The Press got to know of it and Miss Ward made comments which got in the papers.

"Many of the older generation were shocked—but a lot of the students were not. Two hundred of them signed a petition saying they had on one or more occasions broken the terms of occupancy.

"Many parents were worried lest their own daughters and sons were doing this sort of thing. It was all very bad for the college."

Six members of the college disciplinary committee voted decisively for Gillian's expulsion. Not a single vote was cast against it, nor for any less sentence. Three abstained—for reasons best known to themselves.

On the disciplinary committee's recommendations, the other seven students were given oral or written reprimands or required to leave the hall of residence. Only Gillian was expelled.

Lord Justice Orr agreed that the appeal be dismissed with costs.

ARMS FOR YAHYA By Our Washington Staff Senator Frank Church, a Democrat, told the Senate Foreign Relations Committee yesterday that \$1,500,000 worth of arms were going to be delivered to Pakistan and that President Nixon had refused to stop it.

America was supporting the Pakistan Government, "the very creators of widespread suffering in their own country."

By SEAN DAY-LEWIS

editing, the Board says it is aware that in documentary programmes "the necessity for selection is central.

There is always more material available than can be shown. Selection is always a matter of judgment, and the judgment of the individual whose contribution is cut will often be different for reasons of ordinary human nature from that of the editor.

"In the case of documentary films in general an average ratio of 12:1 is not abnormal. All the participants in this film were interviewed for upwards of half an hour and they must have realised that for a film of normal documentary length their contributions would be severely cut.

"The real test is whether the result was fair and representative. In the board's view based on the answers given, the material selected for the film was in general of a high standard and the programme was, on the whole, representative and fair.

It is interesting in an old-established television technique. It involves the juxtaposition of relatively short answers given by different people to the same question. Done properly it is not of itself misleading.

"In the board's view, there was no improper or inadequate intercutting in this film.

Peterborough and Editorial Comment—P14

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DEATHS (Continued) BLAKE—On July 8, at 11.15 a.m. at St. Mary's Hospital, London, the wife of Mr. and Mrs. R. Blake...

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